

# CONSOLIDATED FINANCIAL STATEMENTS

For the Year Ended 30 June 2019  
Port of Tauranga Limited and Subsidiaries

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## Directors' Responsibility Statement

FOR THE YEAR ENDED 30 JUNE 2019

The Directors are responsible for ensuring that the financial statements give a true and fair view of Port of Tauranga Limited (the Group) as at 30 June 2019.

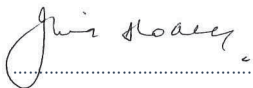
The Directors consider that the financial statements of the Group have been prepared using appropriate accounting policies, consistently applied and supported by reasonable judgements and estimates, and that all relevant financial reporting and accounting standards have been followed.

The Directors are pleased to present the financial statements of the Group for the year ended 30 June 2019.

The financial statements were authorised for issue for and on behalf of the Directors on 27 August 2019.



Chair



Director

# Independent Auditor's Report



To the Shareholders of Port of Tauranga Limited

The Auditor-General is the auditor of Port of Tauranga Limited and its subsidiaries (the Group). The Auditor-General has appointed me, Glenn Keaney, using the staff and resources of KPMG, to carry out the audit of the consolidated financial statements of the Group on his behalf.

## Opinion

We have audited the consolidated financial statements of the Group on pages 87 to 120, that comprise the consolidated statement of financial position as at 30 June 2019, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and the notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 30 June 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with New Zealand equivalents to International Financial Reporting Standards and International Financial Reporting Standards.

## Basis for Opinion

We conducted our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report. We are independent of the Group in accordance with the Auditor-General's Auditing Standards, which incorporate Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

When carrying out the audit of the Group we followed the independence requirements of the Auditor-General, which incorporate the independence requirements of the External Reporting Board.

In addition to the audit we have carried out a treasury function review, a data insights risk review of GST and the tax fixed asset register, and a review of the hedge accounting policy, each of which are compatible with those independence requirements. Other than the audit and these assignments, we have no relationship with or interests in the Group.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### The key audit matter

### How the matter was addressed in our audit

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#### Property, plant and equipment recorded at fair value (refer note 10 of the financial statements)

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The Group has property, plant and equipment of \$1,531 million.

The Group has a policy of valuing land, buildings, wharves, hardstanding and harbour improvements (Revalued PP&E) at fair value. Independent valuations are obtained at least every 3 years (by an independent valuer), or more frequently if there is an indicator that the fair value has changed significantly. Prior to this financial year the last independent valuation was carried out on these assets at 30 June 2018. In the current year, land has been revalued.

The Revalued PP&E is considered a key audit matter due to the judgement involved in the assessment of the fair value. The judgement in the current financial year also relates to the assessment of whether the carrying values of assets not revalued materially represent their fair values.

Our procedures focussed on the appropriateness of the Group's assessment as to whether the carrying values of Revalued PP&E materially represent their fair values, and if a revaluation of a class of asset was required, that the revalued assets have been accurately reflected in the financial statements.

Our procedures by major category included:

- For land:
    - Where valuation expert(s) are engaged, considering the competence, objectivity and independence of the valuer;
    - In conjunction with our valuation specialists, assessing whether the valuation methodology used to fair value land were appropriate;
    - Assessing whether the evidence used by the valuer is based on appropriate comparable properties and benchmarks; and
    - Where increases in value were recognised, we assessed whether the uplift was appropriately reflected in the reported carrying values of respective assets.
  - For buildings:
    - Assessing the appropriateness of the key assumptions used by management with respect to applicable internal, industry or market data; and
    - Challenging management's assessment of the estimated fair value movements.
  - For wharves and hardstanding and harbour improvements (assets previously valued using the 'depreciated replacement cost' method):
    - Assessing whether the capital goods price indices or relevant data used by the Group are appropriate and agreeing to observable data points;
    - Testing the accuracy of the Group's calculation of the impact of these changes; and
    - Challenging management's assessment of the estimated fair value movements in each asset class.
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## Other Information

The Directors are responsible on behalf of the Group for the other information. The other information comprises the information included on pages 1 to 83 and 121 to 128, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Directors' Responsibilities for the Consolidated Financial Statements

The Directors are responsible on behalf of the Group for the preparation and fair presentation of the consolidated financial statements in accordance with New Zealand equivalents to International Financial Reporting Standards and International Financial Reporting Standards, and for such internal control as the Directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Directors are responsible on behalf of the Group for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Directors' responsibilities arise from the Financial Markets Conduct Act 2013.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of shareholders taken on the basis of these consolidated financial statements.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

## Independent Auditor’s Report (continued)

To the Shareholders of Port of Tauranga Limited

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor’s report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Our responsibilities arise from the Public Audit Act 2001.



**Glenn Keaney**  
KPMG

On behalf of the Auditor-General  
Tauranga, New Zealand  
27 August 2019

# Consolidated Income Statement

FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019 NZ\$000	2018 NZ\$000
<b>Total operating revenue</b>	4	<b>313,263</b>	283,726
Contracted services for port operations		(63,775)	(58,797)
Employee benefit expenses	5	(38,275)	(37,780)
Direct fuel and power expenses		(10,752)	(9,230)
Maintenance of property, plant and equipment		(11,979)	(9,346)
Other expenses		(15,312)	(14,478)
<b>Operating expenses</b>		<b>(140,093)</b>	(129,631)
<b>Results from operating activities</b>		<b>173,170</b>	154,095
Depreciation and amortisation	10, 12	(27,585)	(25,269)
<b>Impairment of property, plant and equipment</b>		<b>(499)</b>	0
Reversal of previous revaluation deficit		0	446
		<b>(28,084)</b>	(24,823)
<b>Operating profit before finance costs, share of profit from Equity Accounted Investees and taxation</b>		<b>145,086</b>	129,272
Finance income	7	417	391
Finance expenses	7	(18,594)	(18,418)
<b>Net finance costs</b>	7	<b>(18,177)</b>	(18,027)
Share of profit from Equity Accounted Investees	14	8,100	15,141
<b>Profit before income tax</b>		<b>135,009</b>	126,386
Income tax expense	8	(34,432)	(32,113)
<b>Profit for the period</b>		<b>100,577</b>	94,273
Basic earnings per share (cents)	17	15.0	14.0
Diluted earnings per share (cents)	17	14.8	13.9

These statements are to be read in conjunction with the notes on pages 93 to 120.

PORT OF TAURANGA LIMITED AND SUBSIDIARIES

## Consolidated Statement of Comprehensive Income

FOR THE YEAR ENDED 30 JUNE 2019

	2019 NZ\$000	2018 NZ\$000
Profit for the period	100,577	94,273
<b>Other comprehensive income</b>		
Items that may be reclassified to profit or loss:		
Cash flow hedge – changes in fair value*	(8,942)	(3,520)
Cash flow hedge – reclassified to profit or loss*	1,629	2,226
Share of net change in cash flow hedge reserves of Equity Accounted Investees	(308)	(71)
Items that will never be reclassified to profit or loss:		
Asset revaluation, net of tax*	72,129	209,778
Share of net change in revaluation reserve of Equity Accounted Investees	448	1,711
Total other comprehensive income	64,956	210,124
<b>Total comprehensive income</b>	<b>165,533</b>	<b>304,397</b>

\*Net of tax effect as disclosed in notes 8 and 9.

These statements are to be read in conjunction with the notes on pages 93 to 120.

## Consolidated Statement of Changes in Equity

FOR THE YEAR ENDED 30 JUNE 2019

	Share Capital NZ\$000	Share Based Payment Reserve NZ\$000	Hedging Reserve NZ\$000	Revaluation Reserve NZ\$000	Retained Earnings NZ\$000	Total Equity NZ\$000
<b>Balance at 30 June 2017</b>	<b>68,276</b>	<b>3,868</b>	<b>(7,989)</b>	<b>729,065</b>	<b>138,723</b>	<b>931,943</b>
Profit for the period	0	0	0	0	94,273	94,273
Other comprehensive income	0	0	(1,365)	211,489	0	210,124
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>(1,365)</b>	<b>211,489</b>	<b>94,273</b>	<b>304,397</b>
Decrease in share capital	(1,460)	0	0	0	0	(1,460)
Shares, previously subject to a call option, issued	3,938	(3,938)	0	0	0	0
Dividends paid during the period (refer to note 16)	0	0	0	0	(115,017)	(115,017)
Equity settled share based payment accrual (refer to note 16)	0	2,117	0	0	0	2,117
<b>Total transactions with owners in their capacity as owners</b>	<b>2,478</b>	<b>(1,821)</b>	<b>0</b>	<b>0</b>	<b>(115,017)</b>	<b>(114,360)</b>
<b>Balance at 30 June 2018</b>	<b>70,754</b>	<b>2,047</b>	<b>(9,354)</b>	<b>940,554</b>	<b>117,979</b>	<b>1,121,980</b>
<b>Adjustment on adoption of NZ IFRS 9 (refer to note 20(a))</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(274)</b>	<b>(274)</b>
Profit for the period	0	0	0	0	100,577	100,577
Other comprehensive income	0	0	(7,621)	72,577	0	64,956
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>(7,621)</b>	<b>72,577</b>	<b>100,577</b>	<b>165,533</b>
Decrease in share capital	(997)	0	0	0	0	(997)
Dividends paid during the period (refer to note 16)	0	0	0	0	(122,440)	(122,440)
Equity settled share based payment accrual (refer to note 16)	0	2,038	0	0	0	2,038
Revaluation surplus transferred to retained earnings on asset disposal	0	0	0	0	45	45
<b>Total transactions with owners in their capacity as owners</b>	<b>(997)</b>	<b>2,038</b>	<b>0</b>	<b>0</b>	<b>(122,395)</b>	<b>(121,354)</b>
<b>Balance at 30 June 2019</b>	<b>69,757</b>	<b>4,085</b>	<b>(16,975)</b>	<b>1,013,131</b>	<b>95,887</b>	<b>1,165,885</b>

These statements are to be read in conjunction with the notes on pages 93 to 120.



PORT OF TAURANGA LIMITED AND SUBSIDIARIES

## Consolidated Statement of Financial Position

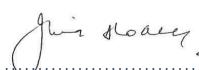
AS AT 30 JUNE 2019

	Note	2019 NZ\$000	2018 NZ\$000
<b>Assets</b>			
Property, plant and equipment	10	1,531,211	1,446,270
Intangible assets	12	19,028	18,521
Investments in Equity Accounted Investees	14	132,731	134,331
Receivables		12	25
<b>Total non current assets</b>		<b>1,682,982</b>	<b>1,599,147</b>
Cash and cash equivalents		3,903	5,836
Receivables and prepayments	15	60,610	51,646
Inventories		1,366	402
<b>Total current assets</b>		<b>65,879</b>	<b>57,884</b>
<b>Total assets</b>		<b>1,748,861</b>	<b>1,657,031</b>
<b>Equity</b>			
Share capital	16	69,757	70,754
Share based payment reserve		4,085	2,047
Hedging reserve		(16,975)	(9,354)
Revaluation reserve		1,013,131	940,554
Retained earnings		95,887	117,979
<b>Total equity</b>		<b>1,165,885</b>	<b>1,121,980</b>
<b>Liabilities</b>			
Loans and borrowings	18	124,213	130,021
Derivative financial instruments	19	20,895	11,787
Provisions	22	1,783	1,746
Deferred tax liabilities	9	66,389	70,484
<b>Total non current liabilities</b>		<b>213,280</b>	<b>214,038</b>
Loans and borrowings	18	322,000	275,335
Derivative financial instruments	19	1,138	0
Trade and other payables	21	33,688	32,656
Revenue received in advance		260	279
Provisions	22	2,178	3,080
Income tax payable		10,432	9,663
<b>Total current liabilities</b>		<b>369,696</b>	<b>321,013</b>
<b>Total liabilities</b>		<b>582,976</b>	<b>535,051</b>
<b>Total equity and liabilities</b>		<b>1,748,861</b>	<b>1,657,031</b>
<b>Net tangible assets per share (dollars per share)</b>		<b>1.71</b>	<b>1.64</b>

For and on behalf of the Board of Directors who authorised these financial statements for issue on 27 August 2019.



Chair



Director

These statements are to be read in conjunction with the notes on pages 93 to 120.

# Consolidated Statement of Cash Flows

FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019 NZ\$000	2018 NZ\$000
<b>Cash flows from operating activities</b>			
Receipts from customers		316,172	284,379
Interest received		415	388
Payments to suppliers and employees		(151,448)	(135,078)
Taxes paid		(34,680)	(32,030)
Interest paid		(18,270)	(18,228)
<b>Net cash inflow from operating activities</b>		<b>112,189</b>	<b>99,431</b>
<b>Cash flows from investing activities</b>			
Proceeds from sale of property, plant and equipment		58	7
Finance lease payments received, including interest		13	13
Repayment of advances from Equity Accounted Investees		1,000	350
Dividends from Equity Accounted Investees	14	9,840	10,033
Purchase of property, plant and equipment		(41,125)	(17,399)
Purchase of intangible assets		(1,058)	(137)
Interest capitalised on property, plant and equipment		(274)	(175)
<b>Total net cash used in investing activities</b>		<b>(31,546)</b>	<b>(7,308)</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowings		44,250	30,167
Dividends paid	16	(122,440)	(115,017)
Repurchase of shares		(1,386)	(1,614)
Repayment of borrowings		(3,000)	(5,007)
<b>Net cash used in financing activities</b>		<b>(82,576)</b>	<b>(91,471)</b>
<b>Net increase/(decrease) in cash held</b>		<b>(1,933)</b>	<b>652</b>
Add opening cash brought forward		5,836	5,184
<b>Ending cash and cash equivalents</b>		<b>3,903</b>	<b>5,836</b>

These statements are to be read in conjunction with the notes on pages 93 to 120.

PORT OF TAURANGA LIMITED AND SUBSIDIARIES

## Reconciliation of Profit After Taxation to Cash Flows From Operating Activities

FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019 NZ\$000	2018 NZ\$000
<b>Profit after taxation</b>		<b>100,577</b>	94,273
Items classified as investing/financing activities:			
Finance lease interest revenue	7	(2)	(3)
Loss/(gain) on sale of property, plant and equipment		40	(463)
		<b>38</b>	(466)
Add/(less) non cash items and non operating items:			
Depreciation	10	27,039	24,784
Amortisation expense	12	546	485
Impairment of property, plant and equipment	10	499	0
Decrease in deferred taxation expense	9	(1,017)	(1,175)
Ineffective portion of change in fair value of cash flow hedge		1	26
Amortisation of interest rate collar premium		86	64
Reversal of previous revaluation deficit		0	(446)
Share of net profit after tax retained by Equity Accounted Investees	14	(8,100)	(15,141)
Increase in equity settled share based payment accrual		2,038	2,117
		<b>21,092</b>	10,714
Add/(less) movements in working capital:			
Change in trade receivables and prepayments		(10,606)	(7,483)
Change in inventories		(964)	(360)
Change in income tax payable		769	1,260
Change in trade, other payables and revenue received in advance		1,283	1,493
		<b>(9,518)</b>	(5,090)
<b>Net cash flows from operating activities</b>		<b>112,189</b>	99,431

These statements are to be read in conjunction with the notes on pages 93 to 120.

# Notes to the Consolidated Financial Statements

FOR THE YEAR ENDED 30 JUNE 2019

## 1 COMPANY INFORMATION

### Reporting Entity

Port of Tauranga Limited (referred to as the Parent Company), is a port company. The Parent Company carries out business through the provision of wharf facilities, land and buildings, for the storage and transit of import and export cargo, berthage, cranes, tugs and pilot services for customers.

Port of Tauranga Limited holds investments in other New Zealand ports and logistic companies.

The Parent Company is a company domiciled in New Zealand, and registered under the Companies Act 1993 and listed on the New Zealand Stock Exchange (NZX). The Parent Company is a Financial Markets Conduct (FMC) reporting entity for the purposes of the Financial Reporting Act 2013 and Financial Markets Conduct Act 2013. The financial statements comply with these Acts.

The financial statements of the Group for the year ended 30 June 2019 comprise the Parent Company and its Subsidiaries (together referred to as the Group) and the Group's interest in Equity Accounted Investees.

In accordance with the Financial Markets Conduct Act 2013, where a reporting entity prepares consolidated financial statements, parent company disclosures are not required.

## 2 BASIS OF PREPARATION

### Statement of Compliance and Basis of Preparation

These financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). These financial statements comply with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS), and other applicable Financial Reporting Standards, as appropriate for Tier 1 for-profit entities. They also comply with International Financial Reporting Standards.

The financial statements are prepared on the historical cost basis except for the following assets and liabilities which are stated at their fair value: derivative financial instruments, land, buildings, harbour improvements, and wharves and hardstanding.

These financial statements are presented in New Zealand Dollars (NZ\$), which is the Group's functional currency. All financial information presented in New Zealand Dollars has been rounded to the nearest thousand.

Significant accounting policies that are relevant to an understanding of the financial statements are provided throughout the notes to the financial statements.

### Accounting Estimates and Judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have a significant effect on the amount recognised in the financial statements, are detailed below:

- valuation of land, buildings, harbour improvements, and wharves and hardstanding (refer to note 10);
- valuation of derivative financial instruments (refer to note 19);
- impairment assessment of intangible assets (refer to note 12); and
- valuation of share rights granted (refer to note 24).

### Fair Value Hierarchy

Assets and liabilities measured at fair value are classified according to the following levels:

- **Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2:** inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (prices) or indirectly (derived from prices).
- **Level 3:** inputs for the asset or liability that are not based on observable market data (unobservable inputs).

### New and Amended Accounting Standards Adopted

The following new standard has been adopted and applied in preparing these financial statements:

- **NZ IFRS 9 Financial Instruments**

The standard was adopted with effect from 1 July 2018. The main changes under NZ IFRS 9 are:

- new financial assets classification requirements for determining whether an asset is measured at fair value or amortised cost (refer to note 20);
- a new impairment model for financial assets based on expected losses, which may result in the earlier recognition of impairment losses (refer to note 20(a)); and
- revised hedge accounting requirements to better reflect the management of risks.

To give effect to the adoption of NZ IFRS 9, at 1 July 2018 an amount of \$0.274 million has been transferred from retained earnings to provision for doubtful debts. This amount represents the impact of the new impairment model for financial assets. A full restatement of financial statements is not required as the impact of doing so is not considered to be material. Hedging relationships continue to be effective.

### New Accounting Standards and Interpretations Not Yet Adopted

The following standards and interpretations which are considered relevant to the Group but not yet effective for the year ended 30 June 2019 have not been applied in preparing these financial statements:

- **NZ IFRS 16 Leases**

This standard becomes mandatory for the Group's 2020 consolidated financial statements. NZ IFRS 16 requires a lessee to recognise a lease liability reflecting future lease payments and a "right-of-use asset" for virtually all lease contracts. Included is an optional exemption for certain short-term leases and leases of low value assets, however this exemption can only be applied by lessees. The estimated impact of the adoption of NZ IFRS 16, based on the current leases and terms, in the Group's 2020 consolidated financial statements is forecast to increase total assets and total liabilities by \$24.238 million and is forecast to decrease net profit after tax by \$0.264 million. The Group is required to adopt this standard from 1 July 2019.

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

**3 SEGMENTAL REPORTING****Operating Segments**

The Group determines and presents operating segments based on the information that is internally provided to the Chief Executive, who is the Group's Chief Operating Decision Maker (CODM).

The Group operates in three primary reportable segments, being:

- **Port Operations:** This consists of providing and managing port services, and cargo handling facilities through the Port of Tauranga and MetroPort. The Port's terminal and bulk operations have been aggregated together within the Port Operations segment, due to the similarities in economic characteristics, customers, nature of products and processes, and risks.
- **Property Services:** This consists of managing and maintaining the Port's property assets.
- **Marshalling Services:** This consists of the contracted terminal operations, stevedoring, marshalling and scaling activities of Quality Marshalling (Mount Maunganui) Limited (Quality Marshalling).

The three primary business segments are managed separately as they provide different services to customers and have their own operational and marketing requirements.

The remaining activities of the Group are not allocated to individual business segments. Due to the significant shared cost base of the Port, operating costs, measures of profitability, assets and liabilities are aggregated and are not reported to the CODM at a segmental level, but rather at a port level, as all business decisions are made at a "whole port level".

The Group operates in one geographical area, that being New Zealand.

The Group segment results are as follows:

	Port Operations Group NZ\$000	Property Services Group NZ\$000	Marshalling Services Group NZ\$000	Unallocated <sup>(1)</sup> Group NZ\$000	Inter Segment Group NZ\$000	Group NZ\$000
<b>2019</b>						
Revenue (external)	276,819	28,769	4,855	0	0	310,443
Inter segment revenue	0	58	12,823	0	(12,881)	0
<b>Total segment revenue</b>	<b>276,819</b>	<b>28,827</b>	<b>17,678</b>	<b>0</b>	<b>(12,881)</b>	<b>310,443</b>
<b>Other income and expenditure:</b>						
Share of profit from Equity Accounted Investees	0	0	0	8,100	0	8,100
Interest income	0	0	0	417	0	417
Other income	0	0	10	2,810	0	2,820
Interest expense	0	0	0	(18,463)	0	(18,463)
Depreciation and amortisation expense	0	0	(895)	(26,690)	0	(27,585)
Other unallocated expenditure	0	0	(13,097)	(140,507)	12,881	(140,723)
Income tax expense	0	0	(1,035)	(33,397)	0	(34,432)
Total other income and expenditure	0	0	(15,017)	(207,730)	12,881	(209,866)
<b>Total segment result</b>	<b>276,819</b>	<b>28,827</b>	<b>2,661</b>	<b>(207,730)</b>	<b>0</b>	<b>100,577</b>

<sup>(1)</sup> Operating costs are not allocated to individual business segments within the Parent Company.

	Port Operations Group NZ\$000	Property Services Group NZ\$000	Marshalling Services Group NZ\$000	Unallocated <sup>(1)</sup> Group NZ\$000	Inter Segment Group NZ\$000	Group NZ\$000
<b>2018</b>						
Revenue (external)	251,388	26,946	4,929	0	0	283,263
Inter segment revenue	7	54	9,869	0	(9,930)	0
<b>Total segment revenue</b>	<b>251,395</b>	<b>27,000</b>	<b>14,798</b>	<b>0</b>	<b>(9,930)</b>	<b>283,263</b>
<b>Other income and expenditure:</b>						
Share of profit from Equity Accounted Investees	0	0	0	15,141	0	15,141
Interest income	0	0	0	391	0	391
Other income	0	0	456	7	0	463
Interest expense	0	0	0	(18,328)	0	(18,328)
Depreciation and amortisation expense	0	0	(867)	(24,402)	0	(25,269)
Other unallocated expenditure	0	0	(11,179)	(128,026)	9,930	(129,275)
Income tax expense	0	0	(896)	(31,217)	0	(32,113)
Total other income and expenditure	0	0	(12,486)	(186,434)	9,930	(188,990)
<b>Total segment result</b>	<b>251,395</b>	<b>27,000</b>	<b>2,312</b>	<b>(186,434)</b>	<b>0</b>	<b>94,273</b>

<sup>(1)</sup> Operating costs are not allocated to individual business segments within the Parent Company.

#### 4 OPERATING REVENUE

	2019 NZ\$000	2018 NZ\$000
<b>Revenue</b>		
Port services revenue	276,819	251,388
Rental revenue	28,769	26,946
Marshalling services revenue	4,855	4,929
<b>Total revenue</b>	<b>310,443</b>	283,263
<b>Other income</b>	<b>2,820</b>	463
<b>Total operating revenue</b>	<b>313,263</b>	283,726

#### Policies

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Standard credit terms are a month following invoice with any rebate variable component calculated at the client's financial year end. Rebateable sales are eligible for sales volume rebates. When the rebate is accrued, it is accrued as a current liability (rebate payable) based on contracted rates and estimated volumes, and will be paid out in cash. For financial reporting purposes rebates are treated as a reduction in profit or loss. Revenue is shown, net of GST, rebates and discounts. Revenue is recognised as follows:

- *Port services and marshalling services revenues:* are recognised when the related service is performed. If at reporting date, the service is in progress, then the portion performed, determined using the percentage completion method, is recognised in the current year.
- *Rail revenue:* this includes providing rail transport services, for which revenue is recognised at a point in time on when the delivery service is completed and goods have been delivered to destination.
- *Rental revenue:* from property leased under operating leases is recognised in the income statement on a straight line basis over the term of the lease. Lease incentives provided are recognised as an integral part of the total lease income, over the term of the lease.

#### 5 EMPLOYEE BENEFIT EXPENSES

	2019 NZ\$000	2018 NZ\$000
Wages and salaries	36,334	35,961
ACC levy	261	273
KiwiSaver contribution	1,421	1,342
Medical subsidy	259	204
<b>Total employee benefit expenses</b>	<b>38,275</b>	37,780

#### 6 OTHER EXPENSES

The following items of expenditure are included in other expenses:

	2019 NZ\$000	2018 NZ\$000
Operating lease payments	1,712	1,531
Auditors fees:		
Audit fees paid to principal auditor	153	163
Review of half year financial statements	12	12
Fees paid for other services provided by the principal auditor:		
Payments data analysis review	0	22
Treasury function review	33	0
Data insights risk review of GST and tax fixed asset register	12	0
Hedge accounting policy review	7	0

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

### 7 FINANCIAL INCOME AND EXPENSE

	2019 NZ\$000	2018 NZ\$000
Interest on finance lease	2	3
Interest income on bank deposits	123	127
Interest on advances to Equity Accounted Investees	292	261
<b>Finance income</b>	<b>417</b>	<b>391</b>
Interest expense on borrowings	(18,737)	(18,503)
Less:		
Interest capitalised to property, plant and equipment	274	175
	<b>(18,463)</b>	<b>(18,328)</b>
Ineffective portion of changes in fair value of cash flow hedges	(1)	(26)
Amortisation of interest rate collar premium	(86)	(64)
Currency option expense	(44)	0
<b>Finance expenses</b>	<b>(18,594)</b>	<b>(18,418)</b>
<b>Total net finance costs</b>	<b>(18,177)</b>	<b>(18,027)</b>

<b>Policies</b>	<p>Finance income comprises interest income on bank deposits, finance lease interest and gains on hedging instruments that are recognised in the income statement. Interest income is recognised as it accrues, using the effective interest method. Finance lease interest is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return.</p> <p>Finance expenses comprise interest expense on borrowings, finance lease interest expense, unwinding of the discount of provisions and losses on hedging instruments that are recognised in the income statement. Except for interest capitalised directly attributable to the purchase or construction of qualifying assets, all borrowing costs are recognised in the income statement using the effective interest method.</p>
<b>Capitalised Interest</b>	<p>The average weighted interest rate for interest capitalised to property, plant and equipment, was 3.83% for the current period (2018: 4.12%).</p> <p>Total interest capitalised to property, plant and equipment, was \$0.274 million for the current period (2018: \$0.175 million).</p>

## 8 INCOME TAX

### Components of Tax Expense

	2019 NZ\$000	2018 NZ\$000
<b>Profit before income tax for the period</b>	<b>135,009</b>	126,386
Income tax on the surplus for the period at 28.0 cents	<b>37,803</b>	35,388
Tax effect of amounts which are non deductible/(taxable) in calculating taxable income:		
Share of Equity Accounted Investees after tax income, excluding Coda Group	<b>(3,258)</b>	(3,179)
Other	<b>(113)</b>	(96)
<b>Total income tax expense</b>	<b>34,432</b>	32,113

The income tax expense is represented by:

#### Current tax expense

Tax payable in respect of the current period	<b>35,736</b>	33,290
Adjustment for prior period	<b>(287)</b>	(2)
<b>Total current tax expense</b>	<b>35,449</b>	33,288

#### Deferred tax expense

Adjustment for prior period	<b>(82)</b>	1
Origination/reversal of temporary differences	<b>(935)</b>	(1,176)
<b>Total deferred tax expense (refer to note 9)</b>	<b>(1,017)</b>	(1,175)
<b>Total income tax expense</b>	<b>34,432</b>	32,113

Income tax recognised in other comprehensive income:

	2019 NZ\$000	2018 NZ\$000
Revaluation of property, plant and equipment	<b>(234)</b>	15,737
Cash flow hedges	<b>(2,844)</b>	(504)
<b>Total income tax recognised in other comprehensive income (refer to note 9)</b>	<b>(3,078)</b>	15,233

<b>Policies</b>	Income tax expense comprises current and deferred tax, calculated using the rate enacted or substantively enacted at balance date and any adjustments to tax payable in respect to prior years. Income tax expense is recognised in the income statement except to the extent that it relates to items recognised in other comprehensive income or equity.
<b>Imputation Credits</b>	Total imputation credits available for use in subsequent reporting periods are \$39.750 million at 30 June 2019 (2018: \$45.088 million).



## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 9 DEFERRED TAXATION

	Assets		Liabilities		Net	
	2019 NZ\$000	2018 NZ\$000	2019 NZ\$000	2018 NZ\$000	2019 NZ\$000	2018 NZ\$000
<b>Deferred tax (asset)/liability</b>						
Property, plant and equipment	0	0	74,066	75,331	74,066	75,331
Intangible assets	0	0	555	416	555	416
Finance lease receivables	0	0	7	10	7	10
Derivatives	(6,246)	(3,402)	0	0	(6,246)	(3,402)
Provisions and accruals	(1,993)	(1,871)	0	0	(1,993)	(1,871)
<b>Total</b>	<b>(8,239)</b>	<b>(5,273)</b>	<b>74,628</b>	<b>75,757</b>	<b>66,389</b>	<b>70,484</b>

	Recognised in the Income Statement		Recognised in Other Comprehensive Income	
	2019 NZ\$000	2018 NZ\$000	2019 NZ\$000	2018 NZ\$000
Property, plant and equipment	(1,031)	(1,154)	(234)	15,737
Intangible assets	139	(8)	0	0
Finance lease receivables	(3)	(3)	0	0
Derivatives	0	0	(2,844)	(504)
Provisions and accruals	(122)	(10)	0	0
<b>Total</b>	<b>(1,017)</b>	<b>(1,175)</b>	<b>(3,078)</b>	<b>15,233</b>

<b>Policies</b>	<p>Deferred tax is recognised on temporary differences that arise between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.</p> <p>Deferred tax is not recognised for the initial recognition of goodwill.</p> <p>Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse.</p> <p>A deferred tax asset is recognised only to the extent it is probable it will be utilised.</p> <p>Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.</p>
<b>Unrecognised Tax Losses or Temporary Differences</b>	There are no material unrecognised income tax losses or temporary differences carried forward. There are no material unrecognised temporary differences associated with the Group's investments in Subsidiaries or Equity Accounted Investees.

10 PROPERTY, PLANT AND EQUIPMENT

	Freehold Land NZ\$000	Freehold Buildings NZ\$000	Wharves and Hardstanding NZ\$000	Harbour Improvements NZ\$000	Plant and Equipment NZ\$000	Work in Progress NZ\$000	Total NZ\$000
<b>Gross carrying amount:</b>							
Balance at 1 July 2017	580,318	96,874	272,936	157,838	214,004	10,133	1,332,103
Additions	0	9,965	8,310	619	4,667	(4,560)	19,001
Disposals	0	0	0	0	(1,548)	0	(1,548)
Transfers between asset classes	0	(939)	548	391	0	0	0
Revaluation	150,088	91	19,785	14,436	0	0	184,400
<b>Balance at 30 June 2018</b>	<b>730,406</b>	<b>105,991</b>	<b>301,579</b>	<b>173,284</b>	<b>217,123</b>	<b>5,573</b>	<b>1,533,956</b>
Balance at 1 July 2018	730,406	105,991	301,579	173,284	217,123	5,573	1,533,956
Additions	22	10,237	17,233	1,183	2,877	9,083	40,635
Disposals	0	(1,300)	0	0	(1,036)	0	(2,336)
Revaluation	72,776	0	0	0	0	0	72,776
<b>Balance at 30 June 2019</b>	<b>803,204</b>	<b>114,928</b>	<b>318,812</b>	<b>174,467</b>	<b>218,964</b>	<b>14,656</b>	<b>1,645,031</b>
<b>Accumulated depreciation and impairment:</b>							
Balance at 1 July 2017	0	(6,291)	(18,213)	(2,679)	(77,697)	0	(104,880)
Depreciation expense	0	(3,478)	(9,806)	(1,132)	(10,368)	0	(24,784)
Disposals	0	0	0	0	417	0	417
Transfers between asset classes	0	84	(84)	0	0	0	0
Revaluation	0	9,647	28,103	3,811	0	0	41,561
<b>Balance at 30 June 2018</b>	<b>0</b>	<b>(38)</b>	<b>0</b>	<b>0</b>	<b>(87,648)</b>	<b>0</b>	<b>(87,686)</b>
Balance at 1 July 2018	0	(38)	0	0	(87,648)	0	(87,686)
Depreciation expense	0	(4,170)	(11,147)	(1,291)	(10,431)	0	(27,039)
Impairment	0	(463)	0	0	(36)	0	(499)
Disposals	0	466	0	0	938	0	1,404
<b>Balance at 30 June 2019</b>	<b>0</b>	<b>(4,205)</b>	<b>(11,147)</b>	<b>(1,291)</b>	<b>(97,177)</b>	<b>0</b>	<b>(113,820)</b>
<b>Carrying amounts:</b>							
<b>Total net book value as at 30 June 2018</b>	<b>730,406</b>	<b>105,953</b>	<b>301,579</b>	<b>173,284</b>	<b>129,475</b>	<b>5,573</b>	<b>1,446,270</b>
<b>Total net book value as at 30 June 2019</b>	<b>803,204</b>	<b>110,723</b>	<b>307,665</b>	<b>173,176</b>	<b>121,787</b>	<b>14,656</b>	<b>1,531,211</b>

For each revalued class of property, plant and equipment, the notional carrying amount that would have been recognised, had the assets been carried under the cost model, would be:

	2019 Notional Carrying Amount NZ\$000	2018 Notional Carrying Amount NZ\$000
Freehold land	117,601	117,579
Freehold buildings	81,329	75,125
Wharves and hardstanding	116,739	105,174
Harbour improvements	61,118	62,393
<b>Total notional carrying amount</b>	<b>376,787</b>	<b>360,271</b>

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 10 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

<b>Policies</b>	<p>Property, plant and equipment is initially measured at cost, and subsequently stated at either fair value or cost, less depreciation and any impairment losses.</p> <p>Subsequent expenditure that increases the economic benefits derived from the asset is capitalised.</p> <p>Land, buildings, harbour improvements, and wharves and hardstanding are measured at fair value, based upon periodic valuations by external independent valuers. The Group undertakes a three yearly revaluation cycle to ensure the carrying value of these assets does not differ materially from their fair value. If during the three year revaluation cycle there are indicators that the fair value of a particular asset class may differ materially from its carrying value, an interim revaluation of that asset class is undertaken.</p> <p>Depreciation of property, plant and equipment, other than freehold land and capital dredging (included within harbour improvements), is calculated on a straight line basis and expensed over their estimated useful lives.</p> <p>Major useful lives are:</p> <table border="0"> <tr> <td>Freehold buildings</td> <td>33 to 85 years</td> </tr> <tr> <td>Maintenance dredging</td> <td>3 years</td> </tr> <tr> <td>Wharves</td> <td>44 to 70 years</td> </tr> <tr> <td>Basecourse</td> <td>50 years</td> </tr> <tr> <td>Asphalt</td> <td>15 years</td> </tr> <tr> <td>Gantry cranes</td> <td>10 to 40 years</td> </tr> <tr> <td>Floating plant</td> <td>10 to 25 years</td> </tr> <tr> <td>Other plant and equipment</td> <td>5 to 25 years</td> </tr> <tr> <td>Electronic equipment</td> <td>3 to 5 years</td> </tr> </table> <p>Capital and maintenance dredging are held as harbour improvements. Capital dredging has an indefinite useful life and is not depreciated as the channel is maintained via maintenance dredging to its original depth and contours. Maintenance dredging is depreciated over three years.</p> <p>Work in progress relates to self constructed assets or assets that are being acquired which are under construction at balance date. Once the asset is fit for intended service, it is transferred to the appropriate asset class and depreciation commences. Software developed undertaken as part of a project is transferred to intangibles on completion.</p> <p>An item of property, plant and equipment is derecognised when it is sold or otherwise disposed of, or when its use is expected to bring no future economic benefit. Upon disposal or derecognition, any revaluation reserve relating to the particular asset being disposed or derecognised is transferred to retained earnings.</p>	Freehold buildings	33 to 85 years	Maintenance dredging	3 years	Wharves	44 to 70 years	Basecourse	50 years	Asphalt	15 years	Gantry cranes	10 to 40 years	Floating plant	10 to 25 years	Other plant and equipment	5 to 25 years	Electronic equipment	3 to 5 years
Freehold buildings	33 to 85 years																		
Maintenance dredging	3 years																		
Wharves	44 to 70 years																		
Basecourse	50 years																		
Asphalt	15 years																		
Gantry cranes	10 to 40 years																		
Floating plant	10 to 25 years																		
Other plant and equipment	5 to 25 years																		
Electronic equipment	3 to 5 years																		
<b>Restriction on Title</b>	<p>An area of 8,000 square metres of land located between the Sulphur Point wharves and the Parliamentary approved reclamation does not have formal title. Actions are being taken to resolve the issue and obtain title. The resolution lies with the Government.</p>																		
<b>Security</b>	<p>Certain items of property, plant and equipment have been pledged as security against certain loans and borrowings of the Group (refer to note 18).</p>																		
<b>Occupation of Foreshore</b>	<p>The Parent Company holds consent to occupy areas of the Coastal Marine Area to enable the management and operation of port related commercial undertakings that it acquired under the Port Companies Act 1988. The consented area includes a 10 metre radius around navigation aids and a strip from 30 to 60 metres wide along the extent of the wharf areas at both Sulphur Point and Mount Maunganui.</p>																		
<b>Capital Commitments</b>	<p>The estimated capital expenditure for property, plant and equipment contracted for at balance date but not provided for is \$19.603 million.</p>																		
<b>Judgements</b>	<p><i>Fair Values</i></p> <p>This fair value measurement has been categorised as a Level 3 fair value based on the inputs for the assets which are not based on observable market data (unobservable inputs), (refer to note 2 for fair value measurement hierarchy).</p> <p>Judgement is required to determine whether the fair value of land, buildings, wharves and hardstanding, and harbour improvements assets have changed materially since the last revaluation. The determination of fair value at the time of the revaluation requires estimates and assumptions based on market conditions at that time. Changes to estimates, assumptions or market conditions subsequent to a revaluation will result in changes to the fair value of property, plant and equipment.</p> <p>Remaining useful lives and residual values are estimated based on Management's judgement, previous experience and guidance from registered valuers. Changes in those estimates affect the carrying value and the depreciation expense in the income statement.</p> <p>At the end of each reporting period, the Group makes an assessment whether the carrying amounts differ materially from the fair value and whether a revaluation is required. The assessment considers movements in the capital goods price indices and other market indicators since the previous valuations.</p> <p>The Group revalued land assets at 30 June 2019, due to indicators of potential material movement in the fair value of the asset class. At 30 June 2019, the assessment is that there is no material change compared with carrying value in the fair value of buildings, wharves and hardstanding, and harbour improvements.</p>																		

10 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

**Judgements (continued)**

*Land Valuation*

The valuation of land assets was carried out by Colliers International New Zealand Limited. The valuation increased the carrying amount of land by \$72.776 million.

Land assets are valued using the direct sales comparison approach which analyses direct sales of comparable properties on the basis of the sale price per square metre which are then adjusted to reflect stronger and weaker fundamentals relative to the subject properties.

The interim valuation was performed on a desk top basis with no physical inspection of the sites or review of land titles for each property. Therefore the work performed is less than that which would be undertaken at the full revaluation cycle.

The significant assumptions applied in the valuation of these assets are:

Asset Valuation Method	Key Valuation Assumptions	Hectares	2019		2018	
			Range of Significant Assumptions \$	Weighted Average \$	Range of Significant Assumptions \$	Weighted Average \$
Direct sales comparison	Tauranga (Sulphur Point) / Mount Maunganui – wharf and industrial land per square metre	181.7	330-770	411	300-700	374
	Auckland land – land adjacent to MetroPort Auckland per square metre	6.8	568-596	592	500-525	522
	Rolleston land – MetroPort Christchurch per square metre	15.0	100	100	100	100

- **Waterfront Access Premium:** A premium of approximately 25% has been applied to the main wharf land areas reflecting the locational benefits this land asset gains from direct waterfront access.
- **No Restriction of Title:** Valuation is made on the assumption that having no legal title to the Tauranga harbour foreshore will not detrimentally influence the value of land assets.
- **Highest and Best Use of Land:** Subject to relevant local authority’s zoning regulations.
  - **Tauranga and Mount Maunganui:** The majority of land is zoned “Port Industry” under the Tauranga City Plan and a small portion of land at both Sulphur Point and Mount Maunganui has “Industry” zoning.
  - **Auckland:** The land is zoned “Heavy Industry Zone” under the Auckland Unitary Plan.
  - **Rolleston:** The land is zoned “Business 2A” under the Selwyn District Plan.

*Building Valuations*

The last valuation was carried out at 30 June 2018 by Colliers International New Zealand Limited. The majority of assets are valued on a combined land and building basis using a Capitalised Income Model with either contract income or market income. A small number of specialised assets, such as gatehouses and toilet blocks, are valued on a Depreciated Replacement Cost basis due to their specialised nature and the lack of existing market.

The Capitalised Income Model uses either the contracted rental income or an assessed market rental income of a property and then capitalises the valuation of the property using an appropriate yield. Contracted rental income is used when the contracted income is receivable for a reasonable term from secured tenants. Market income is used when the current contract rent varies from the assessed market rent due to over or under renting, vacant space and a number of other factors.

The value of land is deducted from the overall property valuation to give rise to a building valuation.

The significant assumptions applied in the valuation of these building assets are:

Asset Valuation Method	Key Valuation Assumptions	2019		2018	
		Range of Significant Assumptions %	Weighted Average %	Range of Significant Assumptions %	Weighted Average %
Capitalised income model	Market capitalisation rate	5.00-8.00	5.47	5.00-8.00	5.47

*Wharves and Hardstanding, and Harbour Improvements*

The last valuation of wharves and hardstanding, and harbour improvements assets were carried out at 30 June 2018 by WSP Opus. Wharves and hardstanding, and harbour improvements assets are classified as specialised assets and have accordingly been valued on a Depreciated Replacement Cost basis.

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 10 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Judgements  
(continued)

The significant assumptions applied in the valuation of these assets are:

- **Replacement Unit Costs of Construction Rates – Cost Rates Are Calculated Taking Into Account:**
  - The Parent Company's historic cost data, including any recent competitively tendered construction works.
  - Published cost information.
  - The WSP Opus construction cost database.
  - Long run price trends.
  - Historic costs adjusted for changes in price levels.
  - An allowance is included for costs directly attributable to bringing assets into working condition, management costs and the financing cost of capital held over construction period.
- **Depreciation – the Calculated Remaining Lives of Assets Are Reviewed, Taking Into Account:**
  - Observed and reported condition, performance and utilisation of the asset.
  - Expected changes in technology.
  - Consideration of current use, age and operational demand.
  - Discussions with the Parent Company's operational officers.
  - Opus Consultants' in-house experience from other infrastructure valuations.
  - Residual values.

The significant assumptions applied in the valuation of these wharves and hardstanding, and harbour improvements assets are:

Asset Valuation Method	Key Valuation Assumptions	2019		2018	
		Range of Significant Assumptions \$	Weighted Average \$	Range of Significant Assumptions \$	Weighted Average \$
Depreciated replacement cost basis	Wharf construction replacement unit cost rates per square metre – high performance wharves	5,000-7,000	6,446	5,000-7,000	6,446
	Earthworks construction replacement unit cost rates per square metre	9	9	9	9
	Basecourse construction replacement unit cost rates per square metre	20-40	31	20-40	31
	Asphalt construction replacement unit cost rates per square metre	23-50	44	23-50	44
	Capital dredging replacement unit cost rates per square metre	4-75	*	4-75	
	Depreciation method	Straight line basis	Not applicable	Straight line basis	Not applicable
	Channel assets (capital dredging) useful life	Indefinite	Not applicable	Indefinite	Not applicable
	Pavement remaining useful lives	2-32 years	14 years	2-32 years	14 years
	Wharves remaining useful lives	0-65 years	24 years	0-65 years	24 years

\*Weighted average unit cost rates are not presented due to the complexity in measuring the types and locations of removed quantities.

## 10 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

<b>Judgements (continued)</b>	<i>Sensitivities to Changes in Key Valuation Assumptions for Land, Buildings, Wharves and Hardstanding, and Harbour Improvements</i>			
	The following table shows the impact on the fair value due to a change in significant unobservable input:			
			<b>Fair Value Measurement Sensitivity to Significant</b>	
			<b>Increase in Input</b>	
			<b>Decrease in Input</b>	
	<b>Unobservable inputs within the direct sales comparison approach for land</b>			
	Rate per square metre	The rate per square metre assessed from recently sold properties of a similar nature	Increase	Decrease
	<b>Unobservable inputs within the income capitalisation approach for buildings</b>			
	Market rent	The valuer's assessment of the net market income attributable to the property	Increase	Decrease
	Market capitalisation rate	The rate of return, determined through analysis of comparable market related sales transactions, that is applied to a market rent to assess a property's value	Decrease	Increase
<b>Unobservable inputs within depreciated replacement cost analysis for buildings, wharves and hardstanding, and harbour improvements</b>				
Unit costs of construction	The cost of constructing various asset types based on a variety of sources	Increase	Decrease	
Remaining useful lives	The remaining useful life on an asset	Increase	Decrease	

## 11 OPERATING LEASES

### Operating Leases Where the Group is the Lessor

Included in the financial statements are land and buildings, leased to customers under operating leases.

	2019 Valuation NZ\$000	2019 Accumulated Depreciation NZ\$000	2018 Valuation NZ\$000	2018 Accumulated Depreciation NZ\$000
Land	378,642	0	378,626	0
Buildings	84,273	2,495	74,467	0
<b>Total</b>	<b>462,915</b>	<b>2,495</b>	<b>453,093</b>	<b>0</b>

Future minimum lease receivables from non cancellable operating leases where the Group is the lessor are as follows:

	2019 NZ\$000	2018 NZ\$000
Within one year	18,295	14,746
One year to two years	14,730	7,450
Two years to five years	26,248	13,321
Greater than five years	39,721	33,007
<b>Total</b>	<b>98,994</b>	<b>68,524</b>

<b>Policies</b>	<p>Where the Group is the Lessor, assets leased under operating leases are included in property, plant and equipment, in the statements of financial position, as appropriate.</p> <p>Payments and receivables made under operating leases are recognised in the income statement on a straight line basis over the term of the lease.</p> <p>Lease incentives are recognised as an integral part of the total lease expense/revenue, over the term of the lease.</p>
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## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 12 INTANGIBLE ASSETS

	Goodwill NZ\$000	Computer Software NZ\$000	Consents and Contracts NZ\$000	Total NZ\$000
<b>Cost:</b>				
Balance at 1 July 2017	15,490	3,167	10,000	28,657
Additions	0	987	0	987
Disposals	0	0	0	0
<b>Balance at 30 June 2018</b>	<b>15,490</b>	<b>4,154</b>	<b>10,000</b>	<b>29,644</b>
Balance at 1 July 2018	15,490	4,154	10,000	29,644
Additions	0	486	567	1,053
<b>Balance at 30 June 2019</b>	<b>15,490</b>	<b>4,640</b>	<b>10,567</b>	<b>30,697</b>
<b>Accumulated amortisation:</b>				
Balance at 1 July 2017	0	(1,374)	(9,264)	(10,638)
Amortisation expense	0	(362)	(123)	(485)
<b>Balance at 30 June 2018</b>	<b>0</b>	<b>(1,736)</b>	<b>(9,387)</b>	<b>(11,123)</b>
Balance at 1 July 2018	0	(1,736)	(9,387)	(11,123)
Amortisation expense	0	(422)	(124)	(546)
<b>Balance at 30 June 2019</b>	<b>0</b>	<b>(2,158)</b>	<b>(9,511)</b>	<b>(11,669)</b>
<b>Carrying amounts:</b>				
<b>Total net book value 30 June 2018</b>	<b>15,490</b>	<b>2,418</b>	<b>613</b>	<b>18,521</b>
<b>Total net book value 30 June 2019</b>	<b>15,490</b>	<b>2,482</b>	<b>1,056</b>	<b>19,028</b>

<b>Policies</b>	<p>Goodwill that arises upon the acquisition of Subsidiaries is included in intangible assets. The Group measures goodwill as the fair value of consideration transferred, less the fair value of the net identifiable assets and liabilities assumed at acquisition date.</p> <p>Goodwill is measured at cost less accumulated impairment losses.</p> <p>Other intangible assets acquired by the Group, which have finite useful lives, are measured at cost less accumulated amortisation and accumulated impairment losses.</p> <p>The estimated useful lives for the current and comparative periods are as follows:</p> <table> <tbody> <tr> <td>Consents and contracts</td> <td>10 to 35 years</td> </tr> <tr> <td>Computer software</td> <td>1 to 10 years</td> </tr> </tbody> </table> <p>The carrying amounts of the Group's intangibles other than goodwill are reviewed at each reporting date to determine whether there is any objective evidence of impairment.</p> <p>Goodwill is tested for impairment annually, based upon the value in use of the cash generating unit to which the goodwill relates. The cash flow projections include specific estimates for five years and a terminal growth rate thereafter.</p>	Consents and contracts	10 to 35 years	Computer software	1 to 10 years
Consents and contracts	10 to 35 years				
Computer software	1 to 10 years				
<b>Judgements</b>	<p>Goodwill relates to goodwill arising on the acquisition of Quality Marshalling.</p> <p>Goodwill was tested for impairment at 30 June 2019 and confirmed that no adjustment was required.</p> <p>For impairment testing the calculation of value in use was based upon the following key assumptions:</p> <ul style="list-style-type: none"> <li>• Cash flows were projected using management forecasts over the five year period.</li> <li>• Terminal cash flows were estimated using a constant growth rate of 2% after year five.</li> <li>• A pre-tax discount rate of 12% was used.</li> </ul>				

### 13 INVESTMENTS IN SUBSIDIARIES

#### Investments in Subsidiaries Comprises:

Name of Entity	Place of Business	Principal Activity	2019 %	2018 %	Balance Date
Port of Tauranga Trustee Company Limited	New Zealand	Holding company for employee share scheme	100.00	100.00	30 June
Quality Marshalling (Mount Maunganui) Limited	New Zealand	Marshalling and terminal operations services	100.00	100.00	30 June

#### Policies

Subsidiaries are entities controlled by the Group. Control exists when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. In assessing control, potential voting rights that presently are exercisable, are taken into account. The financial statements of Subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

### 14 INVESTMENTS IN EQUITY ACCOUNTED INVESTEEES

#### (a) Investments in Equity Accounted Investees Comprises:

Name of Entity	Principal Activity	2019 %	2018 %	Balance Date
Coda Group Limited Partnership	Freight logistics and warehousing	50.00	50.00	30 June
Northport Limited	Sea port	50.00	50.00	30 June
PortConnect Limited	On line cargo management	50.00	50.00	30 June
PrimePort Timaru Limited	Sea port	50.00	50.00	30 June
Timaru Container Terminal Limited	Sea port	50.10	50.10	30 June

#### (b) Carrying value of investments in Equity Accounted Investees

	2019 NZ\$000	2018 NZ\$000
Balance as at 1 July	134,331	127,583
Group's share of net profit after tax	8,100	15,141
Group's share of hedging reserve	(308)	(71)
Group's share of revaluation reserve	448	1,711
<b>Group's share of total comprehensive income</b>	<b>8,240</b>	<b>16,781</b>
Dividends received	(9,840)	(10,033)
<b>Balance as at 30 June</b>	<b>132,731</b>	<b>134,331</b>



## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 14 INVESTMENTS IN EQUITY ACCOUNTED INVESTEEES (CONTINUED)

## (c) Summarised Financial Information of Equity Accounted Investees:

The following table summarises the financial information of individually material Equity Accounted Investees, Northport Limited and Coda Group Limited Partnership, and the combined value of individually immaterial Equity Accounted Investees as included in their own financial statements, adjusted for fair value adjustments at acquisition and differences in accounting policies.

2019	Northport Limited NZ\$000	Coda Group Limited Partnership NZ\$000	Individually Immaterial Equity Accounted Investees NZ\$000	Total NZ\$000
Cash and cash equivalents	386	3,748	2,464	6,598
<b>Total current assets</b>	<b>4,766</b>	<b>26,091</b>	<b>7,698</b>	<b>38,555</b>
<b>Total non current assets</b>	<b>131,515</b>	<b>40,053</b>	<b>94,194</b>	<b>265,762</b>
<b>Total assets</b>	<b>136,281</b>	<b>66,144</b>	<b>101,892</b>	<b>304,317</b>
Current financial liabilities excluding trade and other payables and provisions	0	(2,749)	(6,738)	(9,487)
<b>Total current liabilities</b>	<b>(4,812)</b>	<b>(20,101)</b>	<b>(11,366)</b>	<b>(36,279)</b>
Non current financial liabilities excluding trade and other payables and provisions	(35,341)	(7,417)	(28,384)	(71,142)
<b>Total non current liabilities</b>	<b>(35,341)</b>	<b>(7,417)</b>	<b>(28,384)</b>	<b>(71,142)</b>
<b>Total liabilities</b>	<b>(40,153)</b>	<b>(27,518)</b>	<b>(39,750)</b>	<b>(107,421)</b>
<b>Net assets</b>	<b>96,128</b>	<b>38,626</b>	<b>62,142</b>	<b>196,896</b>
<b>Group's share of net assets</b>	<b>48,064</b>	<b>19,313</b>	<b>31,078</b>	<b>98,455</b>
<b>Goodwill acquired on acquisition of Equity Accounted Investees</b>	<b>0</b>	<b>29,414</b>	<b>4,862</b>	<b>34,276</b>
<b>Carrying amount of Equity Accounted Investees</b>	<b>48,064</b>	<b>48,727</b>	<b>35,939</b>	<b>132,731</b>
Revenues	42,622	215,884	36,797	295,303
Depreciation and amortisation	(3,818)	(1,799)	(2,272)	(7,889)
Interest expense	(1,813)	(18)	(1,246)	(3,077)
<b>Net profit before tax</b>	<b>24,028</b>	<b>(7,072)</b>	<b>7,289</b>	<b>24,245</b>
Tax expense	(6,038)	0	(2,012)	(8,050)
<b>Net profit after tax</b>	<b>17,990</b>	<b>(7,072)</b>	<b>5,277</b>	<b>16,195</b>
Other comprehensive income	(296)	0	576	280
<b>Total comprehensive income</b>	<b>17,694</b>	<b>(7,072)</b>	<b>5,853</b>	<b>16,475</b>
<b>Group's share of net profit after tax</b>	<b>8,995</b>	<b>(3,536)</b>	<b>2,641</b>	<b>8,100</b>
<b>Group's share of total comprehensive income</b>	<b>8,847</b>	<b>(3,536)</b>	<b>2,929</b>	<b>8,240</b>
<b>Group's share of dividends/distributions</b>	<b>9,190</b>	<b>0</b>	<b>650</b>	<b>9,840</b>

14 INVESTMENTS IN EQUITY ACCOUNTED INVESTEES (CONTINUED)

2018	Northport Limited NZ\$000	Coda Group Limited Partnership NZ\$000	Individually Immaterial Equity Accounted Investees NZ\$000	Total NZ\$000
Cash and cash equivalents	196	4,841	3,111	8,148
<b>Total current assets</b>	<b>4,644</b>	<b>29,831</b>	<b>9,773</b>	<b>44,248</b>
<b>Total non current assets</b>	<b>132,243</b>	<b>37,972</b>	<b>82,930</b>	<b>253,145</b>
<b>Total assets</b>	<b>136,887</b>	<b>67,803</b>	<b>92,703</b>	<b>297,393</b>
Current financial liabilities excluding trade and other payables and provisions	0	(1,145)	(7,842)	(8,987)
<b>Total current liabilities</b>	<b>(4,537)</b>	<b>(15,692)</b>	<b>(11,913)</b>	<b>(32,142)</b>
Non current financial liabilities excluding trade and other payables and provisions	(33,850)	(6,413)	(23,000)	(63,263)
<b>Total non current liabilities</b>	<b>(35,536)</b>	<b>(6,413)</b>	<b>(23,204)</b>	<b>(65,153)</b>
<b>Total liabilities</b>	<b>(40,073)</b>	<b>(22,105)</b>	<b>(35,117)</b>	<b>(97,295)</b>
<b>Net assets</b>	<b>96,814</b>	<b>45,698</b>	<b>57,586</b>	<b>200,098</b>
<b>Group's share of net assets</b>	<b>48,407</b>	<b>22,849</b>	<b>28,799</b>	<b>100,055</b>
<b>Goodwill acquired on acquisition of Equity Accounted Investees</b>	<b>0</b>	<b>29,414</b>	<b>4,862</b>	<b>34,276</b>
<b>Carrying amount of Equity Accounted Investees</b>	<b>48,407</b>	<b>52,263</b>	<b>33,661</b>	<b>134,331</b>
Revenues	42,172	201,702	36,555	280,429
Depreciation and amortisation	(4,148)	(2,021)	(2,242)	(8,411)
Interest expense	(1,809)	(70)	(1,238)	(3,117)
<b>Net profit before tax</b>	<b>24,589</b>	<b>7,660</b>	<b>5,818</b>	<b>38,067</b>
Tax expense	(6,208)	0	(1,581)	(7,789)
<b>Net profit after tax</b>	<b>18,381</b>	<b>7,660</b>	<b>4,237</b>	<b>30,278</b>
Other comprehensive income	1,928	0	1,352	3,280
<b>Total comprehensive income</b>	<b>20,309</b>	<b>7,660</b>	<b>5,589</b>	<b>33,558</b>
<b>Group's share of net profit after tax</b>	<b>9,191</b>	<b>3,830</b>	<b>2,120</b>	<b>15,141</b>
<b>Group's share of total comprehensive income</b>	<b>10,155</b>	<b>3,830</b>	<b>2,796</b>	<b>16,781</b>
<b>Group's share of dividends/distributions</b>	<b>9,333</b>	<b>0</b>	<b>700</b>	<b>10,033</b>

<b>Policies</b>	<p>The Group's interests in Equity Accounted Investees comprise interests in Joint Ventures.</p> <p>A Joint Venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.</p> <p>Equity Accounted Investees are accounted for using the equity method.</p> <p>In respect of Equity Accounted Investees, the carrying amount of goodwill is included in the carrying amount of the investment and not tested for impairment separately.</p>
<b>Tax Treatment of Coda Group</b>	Coda Group is treated as a partnership for tax purposes and is not taxed at the partnership level. Fifty percent of the income and expense flow through the limited partnership to the Parent Company who is then taxed.
<b>Judgements</b>	<p>It has been determined that the Group has joint control over its investees, due to the existence of contractual agreements which require the unanimous consent of the parties sharing control over relevant business activities.</p> <p>The investment in Coda Group was tested for impairment at 30 June 2019 and confirmed that no adjustment was required.</p>

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 15 RECEIVABLES AND PREPAYMENTS

	2019 NZ\$000	2018 NZ\$000
Trade receivables	51,702	42,108
Trade receivables from Equity Accounted Investees and related parties	584	740
	<b>52,286</b>	<b>42,848</b>
Advances to Equity Accounted Investees (refer to note 23)	5,319	6,319
Prepayments and sundry receivables	3,005	2,479
<b>Total receivables and prepayments</b>	<b>60,610</b>	<b>51,646</b>

The ageing of trade receivables at reporting date was:

	2019 NZ\$000	2018 NZ\$000
Not past due	35,358	24,971
Past due 0-30 days	14,400	16,031
Past due 30-60 days	1,339	891
Past due 60-90 days	601	21
More than 90 days	4	194
<b>Total of ageing of trade receivables</b>	<b>51,702</b>	<b>42,108</b>

<b>Policies</b>	Receivables and prepayments are initially recognised at fair value. They are subsequently measured at amortised cost, and adjusted for impairment losses. Receivables with a short duration are not discounted.
<b>Fair Values</b>	The nominal value less impairment provision of trade receivables are assumed to approximate their fair values due to their short term nature.
<b>Judgements</b>	A provision for doubtful receivables is established when the assessment under NZ IFRS 9 deems a provision is required (refer to note 20 (a)).
<b>Advances to Equity Accounted Investees</b>	The Parent Company makes advances to Equity Accounted Investees for short term funding purposes. These advances are repayable on demand and interest rates charged on these advances are varied.

16 EQUITY

Share Capital

	2019	2018
<b>Number of ordinary shares issued</b>		
Balance as at 1 July	680,119,179	680,390,580
Shares issued during year	128,820	53,400
Shares repurchased by the Group during the year	(327,474)	(324,801)
<b>Balance as at 30 June</b>	<b>679,920,525</b>	<b>680,119,179</b>

Dividends

The following dividends were declared and paid during the period:

	2019 NZ\$000	2018 NZ\$000
Final 2018 dividend paid 7.0 cents per share (2017: 6.2 cps)	47,619	42,195
Final 2018 special dividend paid 5.0 cents per share (2017: 5.0 cps)	34,014	34,029
Interim 2019 dividend paid 6.0 cents per share (2018: 5.7 cps)	40,807	38,793
<b>Total dividends</b>	<b>122,440</b>	<b>115,017</b>

Policies	Capital Management
	<p>The Parent Company's policy is to maintain a strong capital base, which the Group defines as total shareholders' equity, so as to maintain investor, creditor and market confidence, and to sustain the future business development of the Group.</p> <p>The Group has established policies in capital management, including the specific requirements that interest cover is to be maintained at a minimum of three times and that the debt/(debt + equity) ratio is to be maintained at a 40% maximum. It is also Group policy that the ordinary dividend payout is maintained between a level of between 70% and 100% of net profit after tax for the period.</p> <p>The Group has complied with all capital management policies during the reporting periods.</p>
Share Capital	<p>All shares are fully paid and have no par value. All shares rank equally with one vote attached to each fully paid ordinary share.</p> <p>During the year 128,820 shares at \$3.02 per share were issued to employees from the Port of Tauranga Trustee Company Limited as part of the Employee Share Ownership Plan (2018: 53,400 shares at \$2.88 per share).</p> <p>During the year 194,200 shares were repurchased on market and transferred to the Port of Tauranga Trustee Company Limited as part of the Employee Share Ownership Plan (2018: 18,450 shares).</p> <p>Where the Group purchases its own share capital (treasury shares), the consideration paid, including and directly attributable to incremental costs are deducted from share capital until the shares are cancelled or reissued. Where such shares are reissued, any consideration received, net of any directly attributable transaction costs, are included in share capital.</p> <p>During the year 133,274 shares were repurchased on market and are held as treasury stock (2018: 306,351 shares).</p>
Dividends	<p>The dividends are fully imputed. Supplementary dividends of \$630,929 (2018: \$529,761) were paid to shareholders that are not tax residents in New Zealand, for which the Group received a foreign tax credit entitlement.</p>
Share Based Payment Reserve – Container Volume Commitment Agreement	<p>On 1 August 2014, the Parent Company issued 2,000,000 shares as a volume rebate to Kotahi as part of a 10 year freight alliance. Due to the Parent Company completing a 5:1 share split on 17 October 2016, the number of shares originally issued to Kotahi increased to 10,000,000. Of these shares, 8,500,000 are subject to a call option allowing the Parent Company to "call" shares back at zero cost if Kotahi fails to meet the volume commitments specified in the 10 year Container Volume Commitment Agreement.</p> <p>The increase in the reserve of \$1.258 million (2018: \$1.214 million) recognises the shares earned based on containers delivered during the period.</p> <p>The grant-date fair value of equity settled share based payments is recognised as a rebate against revenue, with a corresponding increase in equity, over the vesting period. The amount recognised as a rebate is adjusted to reflect the number of awards for which the related service is expected to be met, such that the amount ultimately recognised is based on the number of awards that meet the related service conditions at the vesting date.</p>
Share Based Payments Reserve – Management Long Term Incentive	<p>Share rights are granted to employees in accordance with the Parent Company's Management Long Term Incentive Plan. The fair value of share rights granted under the plan are measured at grant date and recognised as an employee expense over the vesting period with a corresponding increase in equity. The fair value at grant date of the share rights are independently determined using an appropriate valuation model that takes into account the terms and conditions upon which they were granted (refer to note 24).</p> <p>This reserve is used to record the accumulated value of the unvested shares rights, which have been recognised as an expense in the income statement. Upon the vesting of share rights, the balance of the reserve relating to the share rights is offset against the cost of treasury stock allotted to settle the obligation, with any difference in the cost of settling the commitment transferred to retained earnings.</p>
Hedging Reserve	<p>The hedging reserve comprises the effective portion of the cumulative net change in fair value of cash flow hedging instruments, related to hedged transactions that have not yet occurred.</p>
Revaluation Reserve	<p>The revaluation reserve relates to the revaluation of land, buildings, wharves and hardstanding, and harbour improvements.</p>

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 17 EARNINGS PER SHARE

	2019	2018
<b>Earnings per share</b>		
Net profit attributable to ordinary shareholders (NZ\$000)	100,577	94,273
Weighted average number of ordinary shares (net of treasury stock) for basic earnings per share	671,641,605	671,479,113
Basic earnings per share (cents)	15.0	14.0
Weighted average number of ordinary shares (net of treasury stock) for diluted earnings per share	680,797,763	680,631,527
Diluted earnings per share (cents)	14.8	13.9

Policies	
	The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Parent Company by the weighted average number of ordinary shares outstanding for the Parent Company during the period.
	Diluted EPS adjusts for any commitments the Parent Company has to issue shares in the future that would decrease the basic EPS. The Parent Company has two types of dilutive potential ordinary shares, Management Long Term Incentive Plan share rights (refer note 24) and Container Volume Commitment Agreement share rights (refer note 16). Diluted EPS is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of the share rights.

## 18 LOANS AND BORROWINGS

This note provides information about the contractual terms of the Group's interest bearing loans and borrowings.

2019	Maturity	Coupon	Committed Facilities NZ\$000	Undrawn Facilities NZ\$000	Carrying Value NZ\$000
<b>Non current</b>					
Standby revolving cash advance	2023	Floating	200,000	151,000	49,000
Standby revolving cash advance facility	2022	Floating	180,000	180,000	0
Fixed rate bond – 2nd issue	2021	4.792%	75,000	0	75,000
Advances from employees	Various	0%	0	0	213
<b>Total non current</b>			<b>455,000</b>	<b>331,000</b>	<b>124,213</b>
<b>Current</b>					
Fixed rate bond – 1st issue	2019	5.865%	50,000	0	50,000
Standby revolving cash advance facility	2019	Floating	50,000	0	50,000
Multi option facility	2019	Floating	5,000	3,000	2,000
Commercial papers	<3 months	Floating	0	0	220,000
<b>Total current</b>			<b>105,000</b>	<b>3,000</b>	<b>322,000</b>
<b>Total</b>			<b>560,000</b>	<b>334,000</b>	<b>446,213</b>

18 **LOANS AND BORROWINGS (CONTINUED)**

2018	Maturity	Coupon	Committed Facilities NZ\$000	Undrawn Facilities NZ\$000	Carrying Value NZ\$000
<b>Non current</b>					
Standby revolving cash advance	2022	Floating	100,000	100,000	0
Fixed rate bond – 2nd issue	2021	4.792%	75,000	0	75,000
Standby revolving cash advance facility	2021	Floating	100,000	100,000	0
Standby revolving cash advance facility	2020	Floating	80,000	75,000	5,000
Fixed rate bond – 1st issue	2019	5.865%	50,000	0	50,000
Advances from employees	Various	0%	0	0	21
<b>Total non current</b>			<b>405,000</b>	<b>275,000</b>	<b>130,021</b>
<b>Current</b>					
Standby revolving cash advance	2019	Floating	100,000	50,000	50,000
Multi option facility	2018	Floating	5,000	0	5,000
Commercial papers	<3 months	Floating	0	0	220,000
Advances from employees	Various	0%	0	0	335
<b>Total current</b>			<b>105,000</b>	<b>50,000</b>	<b>275,335</b>
<b>Total</b>			<b>510,000</b>	<b>325,000</b>	<b>405,356</b>

<b>Policies</b>	<p>Loans and borrowings are recognised at fair value, plus any directly attributable transaction costs, if the Group becomes a party to the contractual provisions of the instrument. Loans and borrowings are derecognised if the Group's obligations as specified in the contract expire or are discharged or cancelled.</p> <p>Subsequent to initial recognition, loans and borrowings are measured at amortised cost using the effective interest method, less any impairment losses.</p>
<b>Fixed Rate Bonds</b>	<p>The Parent Company has issued two six-year fixed rate bonds, a \$50 million fixed rate bond with a final maturity on 29 October 2019 and a \$75 million fixed rate bond with final maturity on 29 January 2021.</p> <p>The Parent Company incurred costs of \$0.244 million in connection with the issuance of bonds which is being amortised over the term of the bonds.</p>
<b>Commercial Papers</b>	<p>Commercial papers are secured, short term discounted debt instruments issued by the Parent Company for funding requirements as a component of its banking arrangements. The commercial paper programme is fully backed by committed term bank facilities.</p> <p>At 30 June 2019 the Group had \$220.000 million of commercial paper debt that is classified within current liabilities (2018: \$220.000 million). Due to this classification, the Group's current liabilities exceed the Group's current assets. Despite this fact, the Group does not have any liquidity or working capital concerns as a result of the commercial paper debt being interchangeable with direct borrowings within the standby revolving cash advance facility which is a term facility.</p>
<b>Standby Revolving Cash Advance Facility Agreement</b>	<p>The Parent Company has a \$430.000 million financing arrangement with ANZ Bank New Zealand Limited, Bank of New Zealand Limited, Commonwealth Bank of Australia, New Zealand Branch and MUFG Bank, Ltd, Auckland Branch (2018: \$380.000 million financing arrangement with ANZ Bank New Zealand Limited, Bank of New Zealand Limited, Commonwealth Bank of Australia, New Zealand Branch and MUFG Bank, Ltd, Auckland Branch). The facility, which is secured, provides for both direct borrowings and support for issuance of commercial papers.</p> <p>This facility was refinanced on 29 July 2019 (refer to note 26).</p>
<b>Multi Option Facility</b>	<p>The Parent Company has a \$5.000 million multi option facility with Bank of New Zealand Limited, used for short term working capital requirements (2018: \$5.000 million).</p>
<b>Security</b>	<p>Bank facilities and fixed rate bonds are secured by way of a security interest over certain floating plant assets (\$17.285 million, 2018: \$17.951 million), mortgages over the land and building assets (\$913.791 million, 2018: \$836.216 million), and by a general security agreement over the assets of the Parent Company (\$1,631.564 million, 2018: \$1,611.927 million).</p>
<b>Covenants</b>	<p>The Parent Company has complied with all covenants during the reporting periods.</p>
<b>Fair Values</b>	<p>The fair value of fixed rate loans and borrowings is calculated by discounting the future contractual cash flows at current market interest rates that are available for similar financial instruments. The amortised cost of variable rate loans and borrowings is assumed to closely approximate fair value as debt facilities mature every 90 days.</p>
<b>Interest Rates</b>	<p>The average weighted interest rate of interest bearing loans was 3.85% at 30 June 2019 (2018: 3.28%).</p>

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 19 DERIVATIVE FINANCIAL INSTRUMENTS

	2019 NZ\$000	2018 NZ\$000
<b>Current liabilities</b>		
<b>Foreign exchange derivatives – cash flow hedges</b>	(266)	0
Interest rate derivatives – cash flow hedges	(872)	0
<b>Total current liabilities</b>	<b>(1,138)</b>	<b>0</b>
<b>Non current liabilities</b>		
Interest rate derivatives – cash flow hedges	(20,895)	(11,787)
<b>Total non current liabilities</b>	<b>(20,895)</b>	<b>(11,787)</b>
<b>Total liabilities</b>	<b>(22,033)</b>	<b>(11,787)</b>

**Policies**

The Group uses derivative financial instruments to hedge its exposure to foreign exchange, commodity and interest rate risks arising from operational, financing and investment activities. In accordance with its Treasury Policy, the Group does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments.

Derivative financial instruments qualifying for hedge accounting are classified as non current if the maturity of the instrument is greater than 12 months from reporting date and current if the instrument matures within 12 months from reporting date. Derivatives accounted for as trading instruments are classified as current.

Derivative financial instruments are recognised initially at fair value and transaction costs are expensed immediately. Subsequent to initial recognition, derivative financial instruments are stated at fair value. The gain or loss on remeasurement to fair value is recognised immediately in the income statement. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the hedging relationship.

The Group's hedging policy parameters are:

*Interest Rate Derivatives*

<i>Debt Maturity</i>	<i>Minimum Hedging %</i>	<i>Maximum Hedging %</i>
0-1 year	45	100
1-3 years	30	85
3-5 years	15	65
5-10 years	0	50

*Foreign Exchange Derivatives*

<i>Expenditure</i>	<i>Minimum Hedging %</i>	<i>Maximum Hedging %</i>
Upon Board approval of capital expenditure denominated in a foreign currency	0	50
Upon signing of contract with supplier for capital expenditure denominated in a foreign currency	75	100

**Cash Flow Hedges**

Changes in the fair value of the derivative hedging instrument designated as a cash flow hedge are recognised directly in the cash flow hedge reserve to the extent that the hedge is effective. To the extent that the hedge is ineffective, changes in fair value are recognised in the income statement.

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the currency, amount and timing of their respective cash flows. The Group assesses whether the derivative designated in each hedging relationship is expected to be and has been effective in offsetting changes in cash flows of the hedged item using the hypothetical derivative method.

The notional amount of the hedging instrument must match the designated amount of the hedged item for the hedge to be effective.

Sources of hedge ineffectiveness are:

- Material changes in credit risk that affect the hedging instrument but do not affect the hedged item.
- Drawn liabilities that fall below the hedging amount, causing the hedge ratio to exceed 100%.

If the hedging instrument no longer meets the criteria for hedge accounting, expires, or is sold, terminated or exercised, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognised in the hedging reserve remains there until the highly probable forecast transaction, upon which the hedging was based, occurs. When the hedged item is a non financial asset, the amount recognised in the hedging reserve is transferred to the carrying amount of the asset when it is recognised. In other cases the amount recognised in the hedging reserve is transferred to the income statement in the same period that the hedged item affects the income statement.

## 19 DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

<b>Fair Values</b>	<p>The fair value of derivatives traded in active markets is based on quoted market prices at the reporting date. The fair value of derivatives that are not traded in active markets (for example over-the-counter derivatives), are determined by using market accepted valuation techniques incorporating observable market data about conditions existing at each reporting date.</p> <p>The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows. The fair value of forward exchange contracts is determined using quoted forward exchange rates at the reporting date.</p> <p>Valuation inputs for valuing derivatives are as follows:</p> <table border="1"> <thead> <tr> <th>Valuation Input</th> <th>Source</th> </tr> </thead> <tbody> <tr> <td>Interest rate forward price curve</td> <td>Published market swap rates</td> </tr> <tr> <td>Discount rate for valuing interest rate derivatives</td> <td>Published market interest rates as applicable to the remaining life of the instrument adjusted for the credit risk of the counterparty for assets and the credit risk of the Group for liabilities</td> </tr> <tr> <td>Foreign exchange forward prices</td> <td>Published spot foreign rates and interest rate differentials</td> </tr> </tbody> </table> <p>All financial instruments held by the Group and designated fair value are classified as level 2 under the fair value measurement hierarchy (refer to note 2).</p>	Valuation Input	Source	Interest rate forward price curve	Published market swap rates	Discount rate for valuing interest rate derivatives	Published market interest rates as applicable to the remaining life of the instrument adjusted for the credit risk of the counterparty for assets and the credit risk of the Group for liabilities	Foreign exchange forward prices	Published spot foreign rates and interest rate differentials
Valuation Input	Source								
Interest rate forward price curve	Published market swap rates								
Discount rate for valuing interest rate derivatives	Published market interest rates as applicable to the remaining life of the instrument adjusted for the credit risk of the counterparty for assets and the credit risk of the Group for liabilities								
Foreign exchange forward prices	Published spot foreign rates and interest rate differentials								

## 20 FINANCIAL INSTRUMENTS

The following tables show the classification, fair value and carrying amount of financial instruments held by the Group at reporting date:

	Designated at Fair Value Through Other Comprehensive Income NZ\$000	Other Amortised Cost NZ\$000	Total Carrying Amount NZ\$000	Fair Value NZ\$000
<b>2019</b>				
<b>Assets</b>				
Receivables	0	12	12	12
<b>Total non current assets</b>	<b>0</b>	<b>12</b>	<b>12</b>	<b>12</b>
Cash and cash equivalents	0	3,903	3,903	3,903
Receivables	0	57,605	57,605	57,605
<b>Total current assets</b>	<b>0</b>	<b>61,508</b>	<b>61,508</b>	<b>61,508</b>
<b>Total assets</b>	<b>0</b>	<b>61,520</b>	<b>61,520</b>	<b>61,520</b>
<b>Liabilities</b>				
Loans and borrowings	0	124,213	124,213	127,077
Derivative financial instruments	20,895	0	20,895	20,895
<b>Total non current liabilities</b>	<b>20,895</b>	<b>124,213</b>	<b>145,108</b>	<b>147,972</b>
<b>Loans and borrowings</b>	<b>0</b>	<b>322,000</b>	<b>322,000</b>	<b>322,609</b>
Derivative financial instruments	1,138	0	1,138	1,138
Trade and other payables	0	12,144	12,144	12,144
<b>Total current liabilities</b>	<b>1,138</b>	<b>334,144</b>	<b>335,282</b>	<b>335,891</b>
<b>Total liabilities</b>	<b>22,033</b>	<b>458,357</b>	<b>480,390</b>	<b>483,863</b>



## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 20 FINANCIAL INSTRUMENTS (CONTINUED)

2018	Designated at Fair Value NZ\$000	Loans and Receivables NZ\$000	Other Amortised Cost NZ\$000	Total Carrying Amount NZ\$000	Fair Value NZ\$000
<b>Assets</b>					
Receivables	0	25	0	25	25
<b>Total non current assets</b>	<b>0</b>	<b>25</b>	<b>0</b>	<b>25</b>	<b>25</b>
Cash and cash equivalents	0	5,836	0	5,836	5,836
Receivables	0	49,167	0	49,167	49,167
<b>Total current assets</b>	<b>0</b>	<b>55,003</b>	<b>0</b>	<b>55,003</b>	<b>55,003</b>
<b>Total assets</b>	<b>0</b>	<b>55,028</b>	<b>0</b>	<b>55,028</b>	<b>55,028</b>
<b>Liabilities</b>					
Loans and borrowings	0	0	130,021	130,021	134,714
Derivative financial instruments	11,787	0	0	11,787	11,787
<b>Total non current liabilities</b>	<b>11,787</b>	<b>0</b>	<b>130,021</b>	<b>141,808</b>	<b>146,501</b>
Loans and borrowings	0	0	275,335	275,335	275,335
Trade and other payables	0	0	11,345	11,345	11,345
<b>Total current liabilities</b>	<b>0</b>	<b>0</b>	<b>286,680</b>	<b>286,680</b>	<b>286,680</b>
<b>Total liabilities</b>	<b>11,787</b>	<b>0</b>	<b>416,701</b>	<b>428,488</b>	<b>433,181</b>

**Financial Risk Management**

The Group's overall financial risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's financial risk management framework. The Audit Committee is responsible for developing and monitoring the Group's financial risk management policies, and reports regularly to the Board of Directors on its activities.

The Group's financial risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Financial risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

The Board of Directors oversees how management monitors compliance with the Group's financial risk management policies and procedures and reviews the adequacy of the financial risk management framework in relation to the risks faced by the Group.

**(a) Credit Risk**

The Group recognises an allowance for expected credit losses (ECLs) for all financial assets. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate.

For advances to Equity Accounted Investees, which have not had a significant increase in credit risk since initial recognition, ECLs are calculated based on the probability of a default event occurring within the next 12 months. An industry-accepted probability of default has been obtained for use in this calculation.

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead, recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience.

On that basis, the following table details loss allowance for trade receivables:

2019	Not Past Due	Past Due 0-30 Days	Past Due 30-60 Days	More Than 60 Days	Total
Expected loss rate (%)	0.014	0.031	0.283	1.488	0
Gross carrying amount – trade receivables (NZ\$000)	35,358	14,400	1,339	605	51,702
Loss allowance on trade receivables (NZ\$000)	5	4	4	9	22

## 20 FINANCIAL INSTRUMENTS (CONTINUED)

Movements in the provision for impairment of financial assets are as follows:

	2019 NZ\$000	2018 NZ\$000
Adjustment to opening balance on adoption of NZ IFRS 9	274	0
Provision for trade receivables	10	0
Provision for advances to Equity Accounted Investees	10	0
Bad debts written off	(3)	0
<b>Closing balance</b>	<b>291</b>	<b>0</b>

<b>Credit Risk Management Policies</b>	<p>Counterparty credit risk is the risk of losses (realised or unrealised) arising from a counterparty failing to meet its contractual obligations. Financial instruments which potentially subject the Group to credit risk, principally consist of bank balances, trade receivables, advances to Equity Accounted Investees and derivative financial instruments.</p> <p>The Group only transacts in treasury activity (including investment, borrowing and derivative transactions) with Board approved counterparties. Unless otherwise approved by the Board, counterparties are required to be New Zealand registered banks with a Standard &amp; Poor's credit rating of A+ or above. The Group continuously monitors the credit quality of the financial institutions that are counterparties and does not anticipate any non performance.</p> <p>The Group adheres to a credit policy that requires each new customer to be analysed individually for credit worthiness before the Group's standard payment terms and conditions are offered. Customer payment performance is constantly monitored with customers not meeting creditworthiness being required to transact with the Group on cash terms. The Group generally does not require collateral.</p>
<b>Default</b>	The Group considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as security (if any is held).
<b>Write-off</b>	The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.
<b>Concentration of Credit Risk</b>	The only significant concentration of credit risk at reporting date relates to bank balances and advances to Equity Accounted Investees. The nature of the Group's business means that the top ten customers account for 62.7% of total Group revenue (2018: 65.9%). The Group is satisfied with the credit quality of these debtors and does not anticipate any non performance.

### (b) Liquidity Risk

The following table sets out the contractual cash outflows for all financial liabilities (including estimated interest payments) and derivatives:

2019	Statement of Financial Position NZ\$000	Contractual Cash Flows NZ\$000	6 Months or Less NZ\$000	6-12 Months NZ\$000	1-2 Years NZ\$000	2-5 Years NZ\$000	More Than 5 Years NZ\$000
<b>Non derivative financial liabilities</b>							
Loans and borrowings	(446,213)	(461,630)	(376,051)	(2,678)	(80,087)	(2,814)	0
Trade and other payables	(12,144)	(12,144)	(12,144)	0	0	0	0
<b>Total non derivative financial liabilities</b>	<b>(458,357)</b>	<b>(473,774)</b>	<b>(388,195)</b>	<b>(2,678)</b>	<b>(80,087)</b>	<b>(2,814)</b>	<b>0</b>
<b>Derivatives</b>							
<b>Interest rate derivatives</b>							
Cash flow hedges – outflow	(21,767)	(23,656)	(1,643)	(2,159)	(9,804)	(7,053)	(2,997)
<b>Foreign currency derivatives</b>							
Cash flow hedges – outflow	(294)	(295)	(295)	0	0	0	0
Cash flow hedges – inflow	28	28	28	0	0	0	0
<b>Total derivatives</b>	<b>(22,033)</b>	<b>(23,923)</b>	<b>(1,910)</b>	<b>(2,159)</b>	<b>(9,804)</b>	<b>(7,053)</b>	<b>(2,997)</b>
<b>Total</b>	<b>(480,390)</b>	<b>(497,697)</b>	<b>(390,105)</b>	<b>(4,837)</b>	<b>(89,891)</b>	<b>(9,867)</b>	<b>(2,997)</b>

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

**20 FINANCIAL INSTRUMENTS (CONTINUED)**

2018	Statement of Financial Position NZ\$000	Contractual Cash Flows NZ\$000	6 Months or Less NZ\$000	6-12 Months NZ\$000	1-2 Years NZ\$000	2-5 Years NZ\$000	More Than 5 Years NZ\$000
<b>Non derivative financial liabilities</b>							
Loans and borrowings	(405,356)	(424,765)	(284,862)	(3,966)	(56,064)	(79,873)	0
Trade and other payables	(11,345)	(11,345)	(11,345)	0	0	0	0
<b>Total non derivative financial liabilities</b>	<b>(416,701)</b>	<b>(436,110)</b>	<b>(296,207)</b>	<b>(3,966)</b>	<b>(56,064)</b>	<b>(79,873)</b>	<b>0</b>
<b>Derivatives</b>							
<b>Interest rate derivatives</b>							
Cash flow hedges – outflow	(11,787)	(13,139)	(1,365)	(1,329)	(2,839)	(6,481)	(1,125)
<b>Total derivatives</b>	<b>(11,787)</b>	<b>(13,139)</b>	<b>(1,365)</b>	<b>(1,329)</b>	<b>(2,839)</b>	<b>(6,481)</b>	<b>(1,125)</b>
<b>Total</b>	<b>(428,488)</b>	<b>(449,249)</b>	<b>(297,572)</b>	<b>(5,295)</b>	<b>(58,903)</b>	<b>(86,354)</b>	<b>(1,125)</b>

**Liquidity and Funding Risk Management Policies**

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as and when they fall due. The Group's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient cash and borrowing facilities available to meet its liabilities when due, under both normal and adverse conditions. The Group's cash flow requirements and the utilisation of borrowing facilities are continuously monitored, and it is required that committed bank facilities are maintained at a minimum of 10% above maximum forecast usage.

Funding risk is the risk that arises when either the size of borrowing facilities or the pricing thereof is not able to be replaced on similar terms, at the time of review with the Group's banks. To minimise funding risk it is Board policy to spread the facilities' renewal dates and the maturity of individual loans. Where this is not possible, extensions to, or the replacement of, borrowing facilities are required to be arranged at least six months prior to each facility's expiry.

**(c) Market Risk****Interest Rate Risk**

At reporting date, the interest rate profile of the Group's interest bearing financial assets/(liabilities) were:

	Carrying Amount	
	2019 NZ\$000	2018 NZ\$000
<b>Fixed rate instruments</b>		
Fixed rate bonds	(125,000)	(125,000)
<b>Total</b>	<b>(125,000)</b>	<b>(125,000)</b>
<b>Variable rate instruments</b>		
Commercial papers	(220,000)	(220,000)
Standby revolving cash advance facility	(99,000)	(55,000)
<b>Interest rate derivatives</b>	<b>(21,767)</b>	<b>(11,787)</b>
Multi option facility	(2,000)	(5,000)
Cash balances	3,903	5,836
<b>Total</b>	<b>(338,864)</b>	<b>(280,951)</b>

## 20 FINANCIAL INSTRUMENTS (CONTINUED)

### Sensitivity Analysis

If, at reporting date, bank interest rates had been 100 basis points higher/lower, with all other variables held constant, the result would increase/(decrease) post tax profit or loss and the hedging reserve by the amounts shown below. The analysis was performed on the same basis for 2018.

	Profit or Loss		Cash Flow Hedge Reserve	
	100 bp Increase NZ\$000	100 bp Decrease NZ\$000	100 bp Increase NZ\$000	100 bp Decrease NZ\$000
Variable rate instruments	(2,239)	2,269	0	0
Interest rate derivatives	1,135	(1,135)	7,337	(7,774)
<b>Total as at 30 June 2019</b>	<b>(1,104)</b>	<b>1,134</b>	<b>7,337</b>	<b>(7,774)</b>
Variable rate instruments	(1,930)	1,960	0	0
Interest rate derivatives	832	(832)	6,271	(7,080)
<b>Total as at 30 June 2018</b>	<b>(1,098)</b>	<b>1,128</b>	<b>6,271</b>	<b>(7,080)</b>

<b>Market Risk Management Policies</b>	<p>Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and commodity prices, will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.</p> <p>The Group uses derivative financial instruments such as interest rate swaps and foreign currency options to hedge certain risk exposures. All derivative transactions are carried out within the guidelines set out in the Group's Treasury Policy which has been approved by the Board of Directors. Generally the Group seeks to apply hedge accounting in order to manage volatility in the income statement.</p>
<b>Interest Rate Risk</b>	<p>Interest rate risk is the risk of financial loss, or impairment to cash flows in current or future periods, due to adverse movements in interest rates on borrowings or investments. The Group uses interest rate derivatives to manage its exposure to variable interest rate risk by converting variable rate debt to fixed rate debt.</p> <p>The total nominal value of interest rate derivatives outstanding is \$125.000 million.</p> <p>The average interest rate on interest rate derivatives is 3.9%.</p>

## 21 TRADE AND OTHER PAYABLES

	2019 NZ\$000	2018 NZ\$000
Accounts payable	12,016	11,300
Accrued employee benefit liabilities	4,597	4,281
Accruals	16,947	17,030
Payables due to Equity Accounted Investees and related parties	128	45
<b>Total trade and other payables</b>	<b>33,688</b>	<b>32,656</b>

<b>Policies</b>	Trade and other payables are initially measured at fair value and subsequently measured at amortised cost.
<b>Fair Values</b>	The nominal value of trade and other payables are assumed to approximate their fair values due to their short term nature.

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

**22 PROVISIONS**

	Long Service Leave NZ\$000	Management Long Term Incentive Plan NZ\$000	Profit Sharing and Bonuses NZ\$000	Total NZ\$000
Balance at 30 June 2018	1,746	818	2,262	4,826
Additional provision	194	140	2,698	3,032
Unused amounts reversed	(75)	0	0	(75)
Utilised during the period	(82)	(958)	(2,782)	(3,822)
<b>Balance at 30 June 2019</b>	<b>1,783</b>	<b>0</b>	<b>2,178</b>	<b>3,961</b>
<b>Total current provisions</b>	<b>0</b>	<b>0</b>	<b>2,178</b>	<b>2,178</b>
<b>Total non current provisions</b>	<b>1,783</b>	<b>0</b>	<b>0</b>	<b>1,783</b>

<b>Policies</b>	A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.
<b>Employee Benefits – Long Service Leave</b>	Underlying assumptions for provisions relate to the probabilities of employees reaching the required vesting period to qualify for long service leave. Probability factors for reaching long service leave entitlements are based on historic employee retention information.
<b>Employee Benefits – Management Long Term Incentive Plan</b>	Members of the Parent Company's Executive Management Team are eligible to receive payment under the Management Long Term Incentive plan. The plan is classified as a cash settled share based payment plan and is based upon a combination of total shareholder return versus an index and earnings per share growth, both over a three year period.  The amount recognised in the income statement during the period is \$0.140 million, (2018: \$0.386 million).  The current cash settled share based payment plan has been replaced and vested for the last time in the 2018 financial year with payment made in August 2018 (refer to note 24).
<b>Employee Benefits – Profit Sharing and Bonuses</b>	The Profit Sharing and Bonus Scheme rewards eligible employees based on a combination of Company performance against budget and personal performance. The incentive is generally paid biannually.

**23 RELATED PARTY TRANSACTIONS**

Related party transactions with related parties:

	2019 NZ\$000	2018 NZ\$000
<b>Transactions with Equity Accounted Investees</b>		
Services provided to Port of Tauranga Limited	556	441
Services provided by Port of Tauranga Limited	3,824	2,743
Accounts receivable by Port of Tauranga Limited	239	285
Accounts payable by Port of Tauranga Limited	125	45
Advances by Port of Tauranga Limited	5,319	6,319
Services provided to Quality Marshalling (Mount Maunganui) Limited	3	0
Services provided by Quality Marshalling (Mount Maunganui) Limited	3,913	3,973
Accounts receivable by Quality Marshalling (Mount Maunganui) Limited	345	455
Accounts payable by Quality Marshalling (Mount Maunganui) Limited	3	0
<b>Transactions with key management personnel</b>		
Directors' fees recognised during the period	735	697
Executive officers' salaries and short term employee benefits recognised during the period	3,593	4,091
Executive officers' share based payments (cash and equity settled) recognised during the period	920	1,289

23 **RELATED PARTY TRANSACTIONS (CONTINUED)**

<b>Related Parties</b>	<p>Related parties of the Group include the Joint Ventures disclosed in note 14 and the Controlling Entity (Quayside Securities Limited) or Ultimate Controlling Party (Bay of Plenty Regional Council).</p> <p>Quayside Securities Limited owns 54.14% (2018: 54.14%) of the ordinary shares in Port of Tauranga Limited. Quayside Securities Limited is beneficially owned by Bay of Plenty Regional Council.</p> <p>Transactions with the Ultimate Controlling Party during the period include services provided to Port of Tauranga Limited, \$0.076 million (2018: \$0.029 million).</p> <p>In March 2013, the Ultimate Controlling Party granted Port of Tauranga Limited a resource consent to widen and deepen the shipping channels. As a condition of this consent, an environmental bond to the value of \$1.000 million is to be held in escrow in favour of the Ultimate Controlling Party. The bond is to ensure the remedy of any unforeseen adverse effects on the environment arising from the dredging. The resource consent expires on 6 June 2027.</p> <p>No related party debts have been written off, forgiven or provided for as doubtful during the year.</p>
<b>Transactions With Key Management Personnel</b>	<p>During the year, the Group entered into transactions with companies in which Group Directors hold directorships. These directorships have not resulted in the Group having a significant influence over the operations, policies, or key decisions of these companies.</p> <p>The Group does not provide any non cash benefits to Directors in addition to their Directors' fees.</p> <p>All members of the Parent Company's Executive Management Team participate in Management Long Term Incentive Plans and may receive cash or non cash benefits as a result of these plans (refer note 24).</p>

24 **MANAGEMENT LONG TERM INCENTIVE PLAN**

<b>Policy</b>	<p>The Group provides benefits to the Parent Company's Executive Management Team in the form of share based payment transactions, whereby executives render services in exchange for rights over shares (equity settled transactions) or cash settlements based on the price of the Parent Company's shares (cash settled transactions). The cost of the transactions is spread over the period in which the employees provide services and become entitled to the awards.</p> <p><i>Equity Settled Transactions</i></p> <p>The cost of the equity settled transactions with employees is measured by reference to the fair value of the equity instruments at the date at which they are granted. The cost of equity settled transactions is recognised in the income statement, together with a corresponding increase in the share based payment reserve in equity.</p> <p><i>Cash Settled Transactions</i></p> <p>The fair value of cash settled transactions is determined at each reporting date, and the change in fair value is recognised in the income statement with a corresponding change recognised in the provisions' liability.</p>
<b>Management Long Term Incentive Plan – Equity Settled</b>	<p>In December 2016, the Directors introduced an equity settled long term incentive (LTI) plan that will vest from financial year 2019 onwards. Under this LTI plan, share rights are issued to participating executives and have a three year vesting period. The first granting of share rights under this LTI plan occurred in the 2018 financial year and this LTI plan replaces the former cash settled plan.</p> <p>The vesting of share rights, which entitles the executive to the receipt of one Port of Tauranga Limited ordinary share at nil cost, is subject to the executive remaining employed by Port of Tauranga Limited during the vesting period and the achievement of certain earnings per share (EPS) and total shareholder return (TSR) targets.</p> <p>For EPS share rights granted, the proportion of share rights that vest depends on the Group achieving EPS growth targets.</p> <p>For TSR share rights granted, the proportion of share rights that vests depends on the Groups TSR performance ranking relative to the NZX50 index less Australian listed stocks.</p> <p>To the extent that performance hurdles are not met or executives leave Port of Tauranga Limited prior to vesting, the share rights are forfeited.</p> <p>The share based payment expense relating to the LTI plan for the year ended 30 June 2019 is \$0.780 million (2018: \$0.903 million) with a corresponding increase in the share based payments reserve (refer note 16).</p>

## Notes to the Consolidated Financial Statements (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## 24 MANAGEMENT LONG TERM INCENTIVE PLAN (CONTINUED)

<b>Management Long Term Incentive Plan – Equity Settled (continued)</b>	<i>Number of Share Rights Issued to Executives:</i>						
	<i>Grant Date</i>	<i>Scheme End Date</i>	<i>Right Type</i>	<i>Balance at 30 June 2018</i>	<i>Granted During the Year</i>	<i>Balance at 30 June 2019</i>	
	1 March 2018	30 June 2019	EPS	127,470	0	127,470	
	1 March 2018	30 June 2019	TSR	106,225	0	106,225	
	1 March 2018	30 June 2020	EPS	121,934	0	121,934	
	1 March 2018	30 June 2020	TSR	101,612	0	101,612	
	1 July 2018	30 June 2021	EPS	0	108,500	108,500	
	1 July 2018	30 June 2021	TSR	0	90,417	90,417	
<b>Total LTI Plan</b>			<b>457,241</b>	<b>198,917</b>	<b>656,158</b>		
<b>Fair Value of Share Rights Granted</b>	Share rights are valued as zero cost in-substance options at the day at which they are granted, using the Black-Scholes-Merton model. The following table lists the key inputs into the valuation:						
	<i>Grant Date</i>	<i>Scheme End Date</i>	<i>Right Type</i>	<i>Grant Date Share Price</i> \$	<i>Risk Free Interest Rate</i> %	<i>Expected Volatility of Share Price</i> %	<i>Valuation per Share Right</i> \$
	1 March 2018	30 June 2019	EPS	5.09	1.79	15.10	4.92
	1 March 2018	30 June 2019	TSR	5.09	1.79	15.10	4.48
	1 March 2018	30 June 2020	EPS	5.09	1.96	15.10	4.81
	1 March 2018	30 June 2020	TSR	5.09	1.96	15.10	2.26
	1 July 2018	30 June 2021	EPS	5.10	1.72	16.3	4.64
1 July 2018	30 June 2021	TSR	5.10	1.72	16.3	2.00	
<b>Management Long Term Incentive Plan – Cash Settled</b>	Prior to the introduction of the equity settled LTI plan, members of the Parent Company's executive team were eligible to receive payment under a cash settled LTI plan. This plan vested for the last time in the 2018 financial year with payment made in August 2018 (refer note 22).						

## 25 CONTINGENT LIABILITIES

<b>Disclosures</b>	No material contingent liabilities or assets have been identified.
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## 26 SUBSEQUENT EVENTS

<b>Approval of Financial Statements</b>	The financial statements were approved by the Board of Directors on 27 August 2019.
<b>Final and Special Dividend</b>	A final dividend of 7.3 cents per share to a total of \$49,650,337 and a special dividend of 5.0 cents per share to a total of \$34,007,080 has been approved subsequent to reporting date. The final and special dividends were not approved until after year end, therefore they have not been accrued in the current year financial statements.
<b>Refinancing of Standby Revolving Cash Advance Facility</b>	On 29 July 2019, the Parent Company refinanced a tranche of its \$430.000 million Standby Revolving Cash Advance Facility, increasing the facility size by \$50.000 million to \$480.000 million.  The Tranche 1 \$50.000 million facility was increased by \$50.000 million to \$100.000 million and the maturity date of this tranche was extended from 1 October 2019 to 29 January 2021.

# Corporate Governance Statement

FOR THE YEAR ENDED 30 JUNE 2019

## COMMITTED TO EFFECTIVE GOVERNANCE

This statement is a summary of the Corporate Governance Statement approved by the Board of Directors (the Board) of Port of Tauranga Limited (the Company) on 27 August 2019. The full statement is available at: <http://www.port-tauranga.co.nz/about-port-of-tauranga/corporate-governance/>

The Board and Senior Management Team of the Company recognise the importance of good corporate governance and consider it is core to ensuring the creation, protection and enhancement of shareholder value. The Board is committed to ensuring that the Company meets best practice governance principles and maintains the highest ethical standards.

The Board has an important role in directing the Company's activities. With the objective of increasing shareholder value, it is responsible for setting the Company's strategic direction, providing oversight of its management and directing business strategy.

As at 27 August 2019, the Board considers that the Company's corporate governance practices materially reflect the NZX Corporate Governance Best Practice Code, the Financial Markets Authority's Corporate Governance in New Zealand Principles and Guidelines and the NZX Main Board Listing Rules (NZX Rules). The Board regularly reviews and assesses the Company's governance structures and processes to ensure that they are consistent with best practice.

The Board's policies and charters are available on the Corporate Structure page of the About Port of Tauranga section of the Company's website: <http://www.port-tauranga.co.nz/about-port-of-tauranga/corporate-governance/>

### ETHICS

The Code of Ethics provides guidance regarding the ethical and behavioural standards expected of Directors, Senior Management and employees in relation to conduct, conflicts, proper use of assets and information and the procedure for reporting concerns. The Whistleblowing Policy sets out the procedure for reporting concerns regarding a breach of the Code of Ethics or any other serious wrongdoing within the Company.

New Directors are provided with a copy of the Code of Ethics and they confirm that they have read and understand the document. The Code of Ethics and the Employee Code of Conduct and Behaviour are included in the employee induction. Confirmation is required that these have been read and understood.

### SHARE TRADING

The Board has an Insider Trading Policy which sets out the procedures that must be followed by Directors, Senior Management and any other employees with inside information when purchasing or selling Company securities. Directors and Senior Management require approval to trade shares at any time and may not trade during certain specified periods. Directors' interests are disclosed on page 125 of this Integrated Report.

### OUR BOARD STRUCTURE

The Board has the ultimate responsibility for all decision making within the Company. The roles and responsibilities are set out in the Board Charter.

The Board comprises seven Directors, five of whom are independent. Profiles are provided on pages 80 to 81 of this Integrated Report and on the website. Director independence is assessed annually by the Board. A normal term of service for a Director is nine years. All new Directors are provided with a letter of engagement.

The Board has determined that to operate effectively and to meet its responsibilities it requires a mix of skills, perspectives, knowledge and competencies. The current mix of skills and experience is considered appropriate for governing the Company.

Directors' period of appointment:

	0-3 Years	3-9 Years	9 Years+
Number of Directors	2	4	1

Director attendance at meetings together with remuneration, are set out on pages 2 to 3 of the comprehensive Corporate Governance Report held on the Company's website: <http://www.port-tauranga.co.nz/about-port-of-tauranga/corporate-governance/>.

The Board has three Committees to provide oversight on certain matters. The Committees are Audit, Nomination and Remuneration. All Committees operate under a charter approved by the Board.

The performance of the Board, Committees, Directors and the Chair is reviewed regularly.

The Chief Executive (CE), Chief Financial Officer (CFO) and other Management regularly attend Board and Committee meetings.

The positions of Chair of the Board and Chair of the Audit Committee are held by independent Directors. These two roles, and the role of CE, are all held by different people. The Chair has been assessed as being independent.

### DIVERSITY AND INCLUSION

The Board is committed to providing a workplace that recognises and values different skills, abilities, genders, ethnicity and experiences. The Board is committed to creating an inclusive workplace where all staff feel included and valued, and to providing equal employment opportunities with all appointments being merit based.

During the year, the Company revised its Diversity and Inclusion Policy and set itself the objective of achieving a minimum of 40% women and 40% men holding director, executive and manager level positions by 2025. In 2019, the Company had 22% women and 78% men holding these positions.

	As at 30 June 2019				As at 30 June 2018			
	Female		Male		Female		Male	
	No.	%	No.	%	No.	%	No.	%
Directors	2	29	5	71	2	29	5	71
Executives	1	20	4	80	1	20	4	80
Permanent employees	38	17	192	83	35	17	173	83
<b>Total</b>	<b>41</b>	<b>17</b>	<b>201</b>	<b>83</b>	<b>38</b>	<b>17</b>	<b>182</b>	<b>83</b>

### FINANCIAL AND NON FINANCIAL INFORMATION

The Board is committed to ensuring timely and accurate information is provided to shareholders and market participants. The Integrated Report for 2019 is based on the Integrated Reporting Framework so that stakeholders can better understand the non financial aspects of the Company. It is Port of Tauranga Limited's first Integrated Report.

### REMUNERATION

Remuneration policies and processes for Directors, the Chief Executive and Senior Executives are the responsibility of the Remuneration Committee. An external review of Directors' fees and executive remuneration will be undertaken in 2020.



PORT OF TAURANGA LIMITED

# Corporate Governance Statement (continued)

FOR THE YEAR ENDED 30 JUNE 2019

A table listing remuneration for employees paid above \$100,000, a report on the Chief Executive's remuneration and a report on Directors' remuneration is on pages 123 to 125 of this Integrated Report and also in the comprehensive Corporate Governance Report held on our website: <http://www.port-tauranga.co.nz/about-port-of-tauranga/corporate-governance/>

## RISK MANAGEMENT AND AUDIT

Management of risk is a high priority to ensure the protection of the Group's employees, the environment, Company assets and reputation. The Company has a comprehensive risk management system in place, overseen by the Board, which is used to identify and manage all risks. A summary of selected key risks is presented in the comprehensive Corporate Governance Report on our website: <http://www.port-tauranga.co.nz/about-port-of-tauranga/corporate-governance/>

The Auditor-General is the Auditor of Port of Tauranga Limited and is therefore independent. The Auditor-General has appointed Glenn Keaney from KPMG to carry out the audit on his behalf. The Board has received written confirmation from KPMG regarding its independence. Other assurance services considered and approved by the Audit Committee were provided by KPMG and are included in Note 6 of the financial statements in the 2019 Integrated Report.

The Audit Committee oversees an active internal audit programme.

## SHAREHOLDER RELATIONS

The Board is committed to engaging with shareholders and market participants in order that timely and accurate information is provided and two-way communication is facilitated. The Company's website has the Annual and Interim Reports as well as various announcements to the NZX and the public.

The annual shareholder meeting is held locally, reflecting the head office location for the Company, and to encourage participation in person by many of the Company's shareholders. The 2019 meeting will be webcast.

Directors advise shareholders on any major decisions. The Notice of Meeting will be available at least 20 business days prior to a meeting. Where voting on a matter is required, voting is conducted by way of poll.

## REMUNERATION REPORT

Port of Tauranga is committed to providing a remuneration framework that promotes a high performance culture and aligns rewards to the creation of sustainable value for shareholders.

Port of Tauranga's remuneration philosophy is aimed at attracting, retaining and motivating employees of the highest quality at all levels of the organisation. It is based on practical, guiding principles and a framework that provides consistency, fairness and transparency.

The philosophy promotes behaviours and values that drive performance, a pervasive "can do" attitude and sustainable growth in shareholder value. All remuneration packages are reviewed annually in the context of individual and Company performance, market movements and expert advice.

The Board, through the Remuneration Committee, establishes the policies and practices for the remuneration of executives. Port of Tauranga's remuneration for the Chief Executive and nominated executives provides the opportunity to receive, where performance merits, a total remuneration package in the upper quartile for equivalent market-matched positions.

Total remuneration is made up of three components: Fixed Remuneration, a Short Term Incentive (STI) and a Long Term Incentive (LTI). Both short and long-term performance incentives are "at-risk" with the outcome determined by performance against a combination of agreed financial and non financial objectives.

### Fixed Remuneration

Fixed remuneration is determined in relation to the market for comparable sized and performing companies. It includes all benefits, allowances and deductions.

Port of Tauranga's policy is to pay fixed remuneration at the median of its peer group. Adjustments are not automatic and are determined based on performance which is reviewed annually by the Remuneration Committee.

### Short Term Incentives

Short Term Incentives (STIs) are at-risk payments linked to the achievement of annual financial and strategic targets. They are designed to motivate and reward for performance in that financial year.

The target value of the STI is set as a percent of the fixed remuneration. For the 2019 financial year, the Chief Executive's STI was set at 60% and for all nominated executives it was 40%. For the 2019 financial year, there were four nominated executives included in the STI Scheme, the same number as the previous year.

For the Chief Executive, 70% of the STI is linked to the Company's financial performance with the actual opportunity in the range 0-110%. The remaining 30% comprised agreed safety and strategic objectives. Strategic objectives are set each year by the Remuneration Committee (and approved by the Board) and closely align to the Port of Tauranga's strategic aspirations. These are adjusted annually and cascaded throughout the Company. The financial objective is to meet or exceed the normalised net profit after tax target. A threshold of 90% of target is required before any of the financial component is paid.

The Board retains complete discretion over paying an STI and may determine, despite the actual performance against objectives, that a reduced bonus or no bonus will be paid in a given year.

### Long Term Incentives

The Long Term Incentive is an at-risk payment designed to align the reward of executives with the growth in shareholder value over a three year period.

The LTI is a Performance Share Rights Plan (PSR), where payments are made in shares rather than cash. The maximum number of shares an executive may receive as an allocation is determined by dividing the value of the grant less tax by the face value of a Port of Tauranga share at the grant date.

The 2017 LTI (allocated on 1 July 2016), which vested at the end of the 2019 financial year, was set at 50% of fixed remuneration for the Chief Executive and 30% of fixed remuneration for the nominated executives. The value of each allocation is set at the date of the grant. The plan's performance hurdles are based on two metrics, the first 50% is Port of Tauranga's three year Total Shareholder Return (TSR) relative to the performance of the NZX50 less Australian companies listed in New Zealand. The second 50% is measured by achieving target compound earnings per share (EPS) growth.

The LTI targets are as follows:

TSR Percentile Ranking	Earned %
Below 40	Nil
At 50	50
Above 50 to below 75	50-99
At 75 or above	100

EPS* Three Year CAGR**	Earned %
0	0
3.5	50
7.0	100
8.0	110
9.0	120

\*Earnings per Share

\*\*Compound Annual Growth Rate

As in the case of the STI, the Board retains absolute discretion over the payment of the LTI to participants.

## Employee Share Ownership

Permanent employees can choose to join Port of Tauranga's Employee Share Ownership Plan (ESOP). The ESOP gives employees the opportunity to buy shares in the Company via weekly pay deductions. The shares are offered every three years and paid off over the intervening three year period. In 2018 an offer of \$5,000 worth of shares was made to employees at a 30% discount to the market price. On the day of allocation, the price was \$5.08 per share and participating individuals received 980 shares. Over 95% of our staff are shareholders. .

## Employee Remuneration

The number of employees and former employees of Port of Tauranga who, during the year, received cash remuneration and benefits (including at risk performance incentives) exceeding \$100,000 are shown below:

Remuneration Range \$000	Parent Company	
	Number of Employees 2019	Number of Employees 2018***
100-109	21	22
110-119	21	21
120-129	18	23
130-139	14	23
140-149	13	11
150-159	8	7
160-169	6	4
170-179	8	6
180-189	3	0
190-199	2	4
200-209	1	3
210-219	3	2
220-229	0	1
230-239	0	8
240-249	8	2
250-259	4	3
260-269	3	1
530-539	0	1**
580-589	0	1**
630-639	1*	0
650-659	0	1**
660-669	1*	0
670-679	0	1**
740-749	1*	0
780-789	1*	0
1,680-1,689	0	1**
1,770-1,779	1*	0
<b>Total</b>	<b>138</b>	<b>146</b>

\*Includes vesting of Long Term Incentive Scheme and payment of Short Term Incentive.

\*\*Includes vesting of Long Term Incentive Scheme and payment of Short Term Incentive and Holidays Act remediation payments.

\*\*\*For all non executive employees 2018 includes Holidays Act remediation payments.

## Chief Executive Remuneration

For the 2019 financial year, the Chief Executive's fixed remuneration was lifted by 2% to \$867,000.

### FY2019

Fixed Remuneration* \$	Performance Pay**			Total Remuneration*** \$
	STI \$	LTI \$	Subtotal \$	
867,000	449,055	384,684	833,739	1,773,259

\*Fixed remuneration includes the value of any benefits (health care, superannuation or vehicle) taken. The Chief Executive participates in the Company's Health Insurance Scheme.

\*\*Performance pay was earned over the previous periods but paid in the current financial year.

\*\*\*Total remuneration includes payments that arise from calculating actual holiday pay per the NZ Legislation.

### FY2018

Fixed Remuneration* \$	Performance Pay*			Total Remuneration** \$
	STI \$	LTI \$	Subtotal \$	
850,000	414,604	172,880	587,484	1,680,106

\*Performance pay was earned over the previous periods but paid in the current financial year.

\*\*Total remuneration includes the Holidays Act holiday pay arrears reparation.

Total remuneration paid is fixed remuneration and the short and long-term performance payments earned in the year. Performance payments are actually those earned in prior periods.

An explanation of the Chief Executive's performance pay paid in 2019 is shown in the following table:

	Description	Performance Measures	Percent Achieved
<b>STI</b>	Set at 60% of fixed remuneration. Based on a combination of financial and non financial performance measures.	70% based on achieving normalised NPAT target. The range for the financial performance is 0-110%.  30% based on key strategic measures and safety. The range is 0-100%.	107.5  43.0
<b>LTI</b>	Set at 50% of fixed remuneration.	50% based on TSR performance relative to the NZX50 less Australian companies listed in NZ. The range is 0-100%.  50% based on EPS CAGR. The range is 0-120%.	80.0  85.7

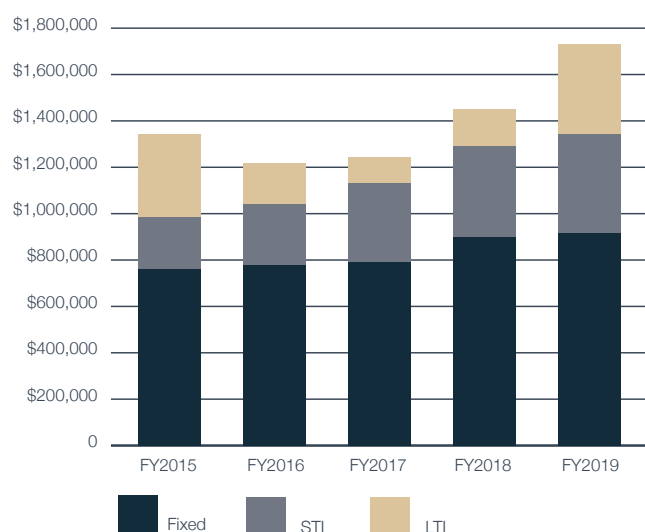
PORT OF TAURANGA LIMITED

# Corporate Governance Statement (continued)

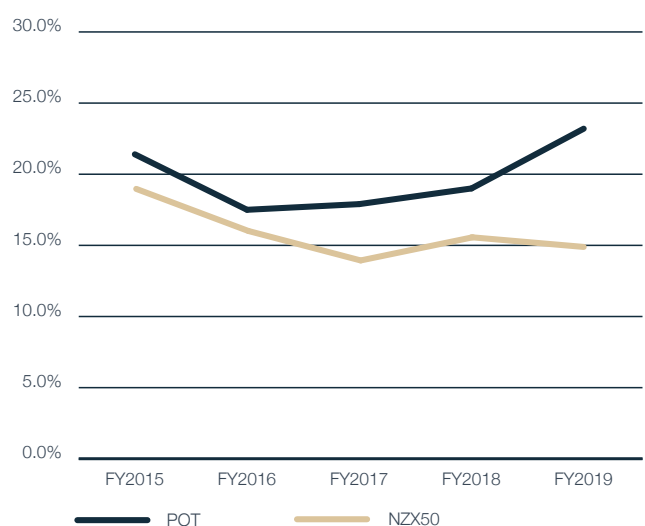
FOR THE YEAR ENDED 30 JUNE 2019

## The Five Year Summary – Chief Executive Remuneration

FY	Total Remuneration \$	Percent STI Against Maximum %	Percent LTI Against Maximum %	Span of LTI Performance Period
2019	1,773,259	82	97	2016-2018
2018	1,680,106	86	75	2015-2017
2017	1,242,214	76	35	2014-2016
2016	1,205,231	62	28	2013-2015
2015	1,325,672	54	53	2012-2014

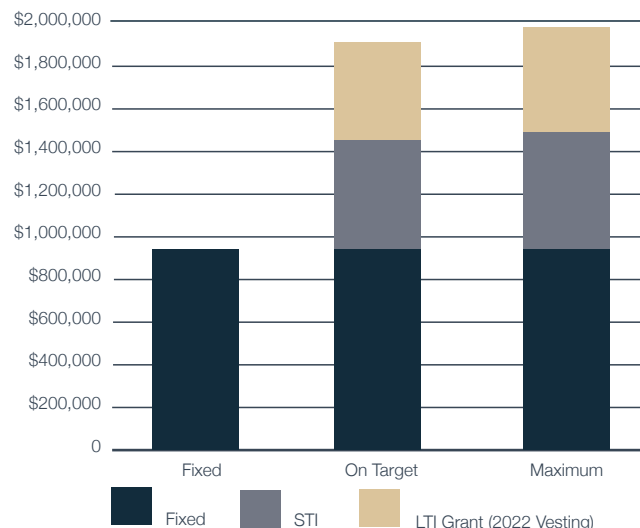


## Total Shareholder Return Performance



## Chief Executive Remuneration for 2020

Potential Chief Executive remuneration for the year ending June 2020 is shown in the following chart.



Fixed remuneration reflects base salary and benefits. For performance that meets expectations, the STI would pay out at 60% of fixed remuneration and the LTI at 50% of fixed remuneration. For performance that exceeds expectations, the STI would pay out at 107% of fixed remuneration and the LTI at 110% of fixed remuneration.

## APPROVED DIRECTOR REMUNERATION

The aggregate pool of fees able to be paid to Directors is subject to shareholder approval and currently sits at \$750,000.

In 2018, Port of Tauranga Directors did not seek a fee increase for 2019. Directors will seek an inflationary increase of 4% for the 2020 financial year. This is consistent with Executives' pay increase of 2% a year for the past two years.

The Board approved annual fees are:

	Directors' Fees \$
Chair	162,000
Directors	85,000
Audit Committee Chair	15,000
Audit Committee Member	7,500
Remuneration Committee Chair	10,000
Remuneration Committee Member	5,000

Directors' fees received during the 2019 year are:

	Board \$	Audit \$	Remuneration \$	Total 2019 \$	Total 2018 \$
D A Pilkington	162,000		5,000	167,000	167,000
J C Hoare	85,000	15,000		100,000	100,000
A R Lawrence	85,000	7,500		92,500	92,500
D W Leeder	85,000		5,000	90,000	90,000
K R Ellis	85,000	7,500	10,000	102,500	102,500
R A McLeod	85,000	7,500		92,500	60,416
A M Andrew	85,000		5,000	90,000	21,250
A W Baylis*					30,833
M J Smith*					32,500
<b>Total</b>				<b>\$734,500</b>	<b>\$696,999</b>

\*Michael Smith retired from the Board on 31 October 2017 and Sir Robert McLeod was appointed to the Board on 31 October 2017. Bill Baylis retired from the Board on 19 December 2017 and Alison Andrew was appointed on 1 April 2018.

Port of Tauranga meets Directors' reasonable travel and other costs associated with the business.

Remuneration paid to Directors in their capacity as Directors of subsidiaries during 2019 was:

Director	Subsidiary	Fees \$
D A Pilkington	Northport Chair	50,000
D A Pilkington	PrimePort Director	34,232
<b>Total</b>		<b>\$84,232</b>

Any fees paid to Port of Tauranga employees appointed as Directors of subsidiaries are paid to the Company, not the individual.

## INTERESTS REGISTER

The Company is required to maintain an Interests Register in which particulars of certain transactions and matters involving the Directors must be recorded.

The matters set out below were recorded in the Interests Register of the Company during the financial year.

### General Notice of Interest by Directors

The Directors of the Company have declared interests in the following identified entities as at 30 June 2019:

Director	Interest	Entity
<b>Alison Moira Andrew</b>	Chief Executive Officer	Transpower New Zealand Limited
<b>Kimmitt Rowland Ellis</b>	Chair	Metlifecare Limited
	Chair	NZ Social Infrastructure Fund Limited
	Chair	Sleepyhead Group Limited
	Director	Ballance Agri-Nutrients Limited
	Director	Fonterra Shareholders Fund (FSF) Management Company
	Director	Freightways Limited
<b>Julia Cecile Hoare</b>	Chair	Auckland Committee, Institute of Directors
	Deputy Chair	The a2 Milk Company Limited
	Deputy Chair	Watercare Services Limited
	Director	Auckland International Airport Limited
	Director	AWF Madison Group Limited
	Director	New Zealand Post Limited
	Director	The a2 Milk Company (New Zealand) Limited (subsidiary of The a2 Milk Company Limited)
	Member	External Reporting Advisory Panel
	Vice President	Institute of Directors Council
<b>Alastair Roderick Lawrence</b>	Chair	Brittain Wynyard Limited
	Chair	Glenorchy Pastoral Management Limited
	Director / Shareholder	Antipodes Properties Limited and subsidiaries
	Director / Shareholder	CBS Advisory Limited
	Director / Shareholder	Olrig Limited
	Director / Shareholder	Retail Dimension Limited
	Trustee	JAB Hellaby Trust
<b>Douglas William Leeder</b>	Chair	Bay of Plenty Regional Council

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## Corporate Governance Statement (continued)

FOR THE YEAR ENDED 30 JUNE 2019

## General Notice of Interest by Directors (continued)

Director	Interest	Entity
Sir Robert Arnold McLeod	Chair	E Tipu e Rea Limited
	Chair	E Tipu e Rea Trustee Limited
	Chair	Quayside Holdings Limited
	Director	Sanford Group
	Director (resigned during the year)	Tax Management NZ Limited
David Alan Pilkington	Chair	Douglas Pharmaceuticals Limited
	Chair (resigned during the year)	Hellers Limited
	Chair	Northport Limited
	Chair	Rangatira Limited
	Director / Shareholder	Excelsa Associates Limited
	Director	Port of Tauranga Trustee Company Limited
	Director	PrimePort Timaru Limited
	Trustee	New Zealand Community Trust

## DIRECTORS' LOANS

There were no loans by the Company to Directors.

## DIRECTORS' INSURANCE

The Group has arranged policies of Directors' Liability Insurance, which together with a Deed of Indemnity, ensures that generally Directors will incur no monetary loss as a result of actions undertaken by them as Directors. Certain actions are specifically excluded, for example the incurring of penalties and fines, which may be imposed in respect of breaches of the law.

## SHAREHOLDER INFORMATION

The ordinary shares of Port of Tauranga Limited are listed on NZX. The information in the disclosures below has been taken from the Company's registers as at 30 June 2019.

## TWENTY LARGEST ORDINARY EQUITY HOLDERS

Holder	Number of Shares Held	% of Issued Equity
Quayside Securities Limited	368,437,680	54.16
New Zealand Central Securities Depository Limited	60,405,029	8.88
Custodial Services Limited (3 a/c)	20,260,179	2.98
Custodial Services Limited (4 a/c)	15,084,035	2.22
FNZ Custodians Limited	12,329,129	1.81
Custodial Services Limited (2 a/c)	10,752,369	1.58
Kotahi Logistics LP	8,500,000	1.25
Custodial Services Limited (18 a/c)	7,009,127	1.03
JBWere (NZ) Nominees Limited	5,232,271	0.77
Forsyth Barr Custodians Limited	4,567,638	0.67
New Zealand Depository Nominee Limited	3,314,969	0.49
Custodial Services Limited (1 a/c)	2,910,459	0.43
Masfen Securities Limited	2,708,395	0.40
Custodial Services Limited (16 a/c)	2,507,898	0.37
Investment Custodial Services Limited	2,351,962	0.35
Lloyd James Christie	1,535,000	0.23
Pt (Booster Investments) Nominees Limited	1,344,266	0.20
FNZ Custodians Limited (DTA Non Resident a/c)	1,155,492	0.17
ASB Nominees Limited	1,106,425	0.16
Leveraged Equities Finance Limited	1,104,050	0.16
<b>Total</b>	<b>532,616,373</b>	<b>78.31</b>

## DISTRIBUTION OF EQUITY SECURITIES

Range of Equity Holdings	Number of Holders	Number of Shares Held	% of Issued Equity
1-5,000	7,621	17,466,494	2.56
5,001-10,000	2,620	20,311,594	2.99
10,001-50,000	2,882	61,880,098	9.10
50,001-100,000	287	20,425,431	3.00
100,001 and over	158	560,191,262	82.35
<b>Total</b>	<b>13,568</b>	<b>680,274,879</b>	<b>100.00</b>

## SUBSTANTIAL SECURITY HOLDERS

According to Company records and notices given under the Financial Markets Conduct Act 2013, the substantial security holders in ordinary shares (being the only class of quoted voting securities) of the Company as at 30 June 2019, were as follows:

Holder	Number of Shares Held	%
Quayside Securities Limited	368,437,680	54.16

The total number of issued voting securities of the Company as at 30 June 2019 was 680,274,879.

## DIRECTORS' EQUITY HOLDINGS

As at 30 June 2019, Port of Tauranga Limited Directors' had the following relevant interests in Port of Tauranga Limited equity securities:

	Beneficially Held		Held by Associated Persons	
	30 June 2019	30 June 2018	30 June 2019	30 June 2018
A M Andrew	0	0	82,500	82,500
K R Ellis	0	0	62,750	62,750
J C Hoare	0	0	0	0
A R Lawrence	0	0	0	0
D W Leeder	0	0	0	0
R A McLeod	0	0	0	0
D A Pilkington	0	0	0	0

## DONATIONS

Donations of \$24,806 were made during the year ended 30 June 2019 (2018: \$46,477).

## STOCK EXCHANGE LISTING

The Company's shares are listed on the New Zealand Stock Exchange.

## NEW ZEALAND EXCHANGE (NZX) WAIVERS

The Company currently has no NZX waivers.

## CREDIT RATING

The Company, during the year ended 30 June 2019, had a Standard and Poor's rating of BBB+/Stable/A-2.

## ANNUAL MEETING

The Annual Meeting will be held on Friday 25 October 2019 at 1.00pm, at Trustpower Baypark, 81 Truman Lane, Mount Maunganui. Messrs Kimmitt Rowland Ellis and Alastair Roderick Lawrence are retiring by rotation and are seeking re-election at the Annual Meeting.

## AUDITORS

Under section 19 of the Port Companies Act 1988, the Audit Office is the Auditor of the Company. The Audit Office has appointed, pursuant to section 32 of the Public Audit Act 2001, the firm of KPMG to undertake the audit on its behalf.

The amount paid as audit fees and for other services provided by the Auditors is set out in the accounts.

## FURTHER INFORMATION ON-LINE

Additional information on Port of Tauranga Limited can be found on the Company's website at: <http://www.port-tauranga.co.nz>

PORT OF TAURANGA LIMITED

## Financial and Operational Five Year Summary

AS AT 30 JUNE 2019

## FINANCIAL

	Year 2019 \$000	Year 2018 \$000	Year 2017 \$000	Year 2016 \$000	Year 2015 \$000
Operating income	313,263	283,726	255,882	245,521	268,460
EBITDA	181,270	169,236	152,385	143,180	143,161
Surplus after taxation – reported	100,577	94,273	83,441	77,314	79,148
Surplus after taxation – underlying	100,577	94,273	83,441	77,314	79,007
Dividends paid related to earnings	122,440	115,017	108,893	72,142	69,419
Total equity	1,165,885	1,121,980	931,943	885,684	887,550
Net interest bearing debt	442,097	399,164	374,816	308,420	287,379
Total assets	1,748,861	1,657,031	1,422,600	1,322,367	1,297,018
Interest cover (times)	8.4	8.0	7.5	7.0	7.2
Gearing ratio (%)*	27.5	26.2	28.7	25.8	24.5
Return on average equity (%)	8.9	9.2	9.3	8.7	9.3
Share price (\$)***	6.34	5.10	4.45	19.50	17.30
Market capitalisation (\$)	4,312,098	3,470,964	3,028,586	2,654,267	2,354,811
Net asset backing per share (\$)***	1.71	1.64	1.36	6.51	6.52
Underlying earnings per share (cents per share)	15.0	14.0	12.4	57.0	58.0

\*Net interest bearing debt to net interest bearing debt + equity.

\*\*On 17 October 2016, the Parent Company completed a 5:1 share split.

The Board approved a final dividend of 7.3 cents per share (\$49.7 million) and a special dividend of 5.0 cents per share (\$34.0 million) after year end payable on 4 October 2019.

## OPERATIONAL

	Year 2019	Year 2018	Year 2017	Year 2016	Year 2015
Cargo throughput (000 tonnes)	26,946	24,458	22,194	20,120	20,179
Containers (TEU)*	1,233,177	1,182,147	1,085,987	954,006	851,106
Net crane rate (container moves per hour)**	33.6	35.5	36.2	35.6	35.5
Ship departures	1,678	1,747	1,651	1,482	1,555
Berth occupancy (%)	50	48	47	46	46
Total cargo ship days in port	2,769	2,643	2,589	2,504	2,528
Turn-around time per cargo ship (days)	1.6	1.5	1.4	1.6	1.6
Cargo tonnes per ship	16,058	14,000	13,442	13,549	12,510
Average cargo ship gross tonnage (GT)	33,920	30,218	29,654	26,665	25,018
Average cargo ship length overall (metres)	207	200	199	190	185
Number of employees – Port of Tauranga Limited	230	208	206	194	193
Lost time injuries (LTI – frequency)***	2.5	2.8	2.8	5.6	2.9
Total injury (frequency rate)	2.5	5.5	5.6	5.6	14.7

\*TEU = Twenty Foot Equivalent Unit.

\*\*As measured by the Australian Productivity Commission.

\*\*\*Number of lost time claims per million hours worked.

Operational data relates to the Parent Company as opposed to the Group.

# Company Directory

## DIRECTORS

D A Pilkington  
*Chair*

A M Andrew

K R Ellis

J C Hoare

A R Lawrence

D W Leeder

Sir Robert McLeod

## EXECUTIVE

M C Cairns  
*Chief Executive*

S G Gray  
*Chief Financial Officer*

D A Kneebone  
*Property & Infrastructure Manager*

S M Lunam  
*Corporate Services Manager*

L E Sampson  
*Commercial Manager*

## REGISTERED OFFICE

Salisbury Avenue  
Mount Maunganui

Private Bag 12504  
Tauranga Mail Centre  
Tauranga 3143  
New Zealand

Telephone 07 572 8899  
Facsimile 07 572 8800

Email [marketing@port-tauranga.co.nz](mailto:marketing@port-tauranga.co.nz)  
Website [www.port-tauranga.co.nz](http://www.port-tauranga.co.nz)

## AUDITORS

Glenn Keaney  
KPMG  
Tauranga  
(On behalf of the Auditor-General)

## SOLICITORS

Holland Beckett Law  
Tauranga

## BANKERS

ANZ National Bank Limited

Bank of New Zealand

Commonwealth Bank of Australia

MUFG Bank, Limited (formerly known as The Bank of Tokyo-Mitsubishi UFJ Limited)

## CREDIT RATING AGENCY

Standard & Poor's (S&P)  
Australia

Port of Tauranga Limited's rating: BBB+/Stable/A-2

## SHARE REGISTRY

For enquiries about share transactions, change of address or dividend payments contact:

Link Market Services Limited  
PO Box 91976  
Victoria Street West  
Auckland 1142

Telephone 09 375 5998  
Facsimile 09 375 5990

Email [enquiries@linkmarketservices.co.nz](mailto:enquiries@linkmarketservices.co.nz)  
Website [www.linkmarketservices.co.nz](http://www.linkmarketservices.co.nz)

Copies of the Annual and Interim Reports are available from our website.

## FINANCIAL CALENDAR

4 October 2019	Final dividend payment
25 October 2019	Annual Meeting
28 February 2020	Half year results announcement
March 2020	Interim Report published
13 March 2020	Interim dividend payment
30 June 2020	Financial year end
28 August 2020	Annual results announcement