



Port of Tauranga

Connecting New Zealand and the World

Annual Meeting of Shareholders

27 October 2023

Julia Hoare
Chair





Port of
Tauranga

Board of Directors



Julia Hoare



Alison Andrew



Dean Bracewell



Alastair Lawrence
(apologies)



Doug Leeder



Sir Rob McLeod



Brodie Stevens

Senior management team



Leonard Sampson
Chief Executive



Simon Kebell
Chief Financial Officer



Rochelle Lockley
GM Communications



Melanie Dyer
GM Corporate Services



Pat Kirk
GM Health and Safety



Dan Kneebone
GM Property and Infrastructure

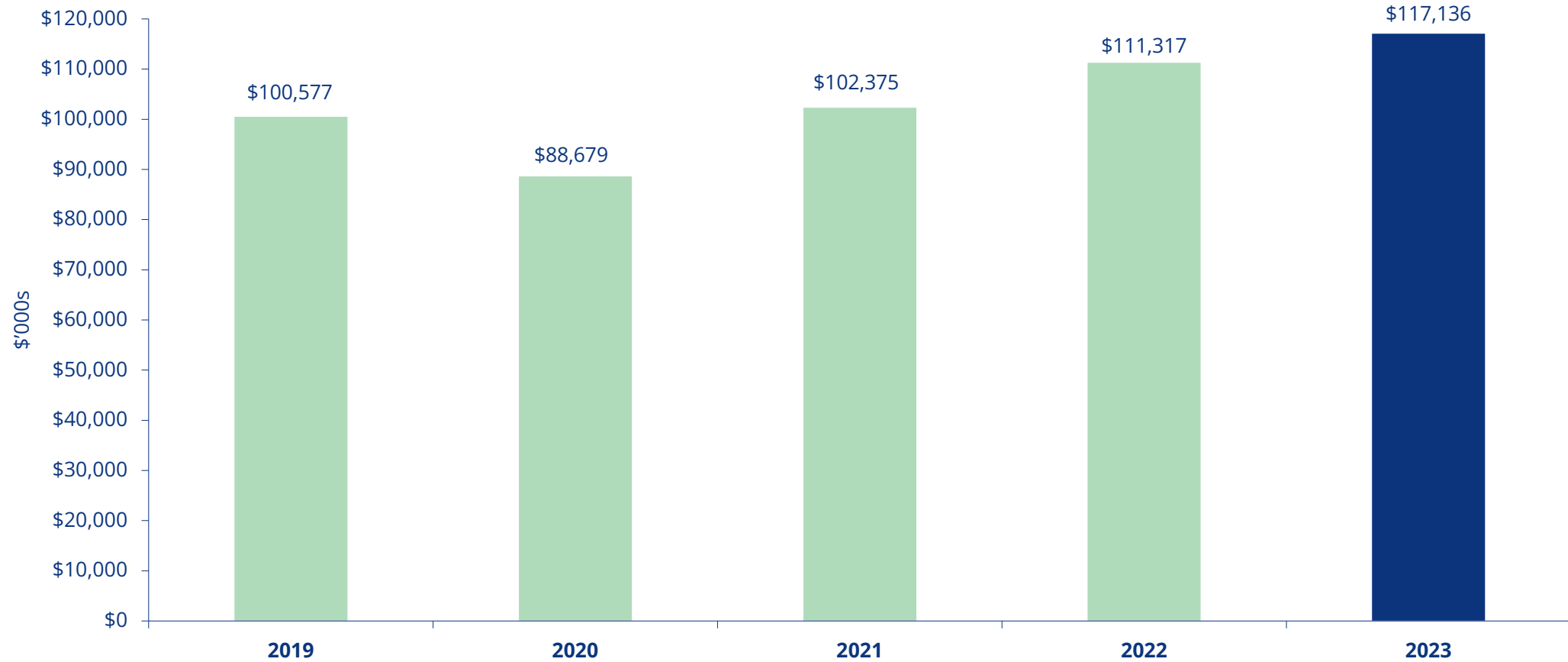


Blair Hamill
GM Commercial



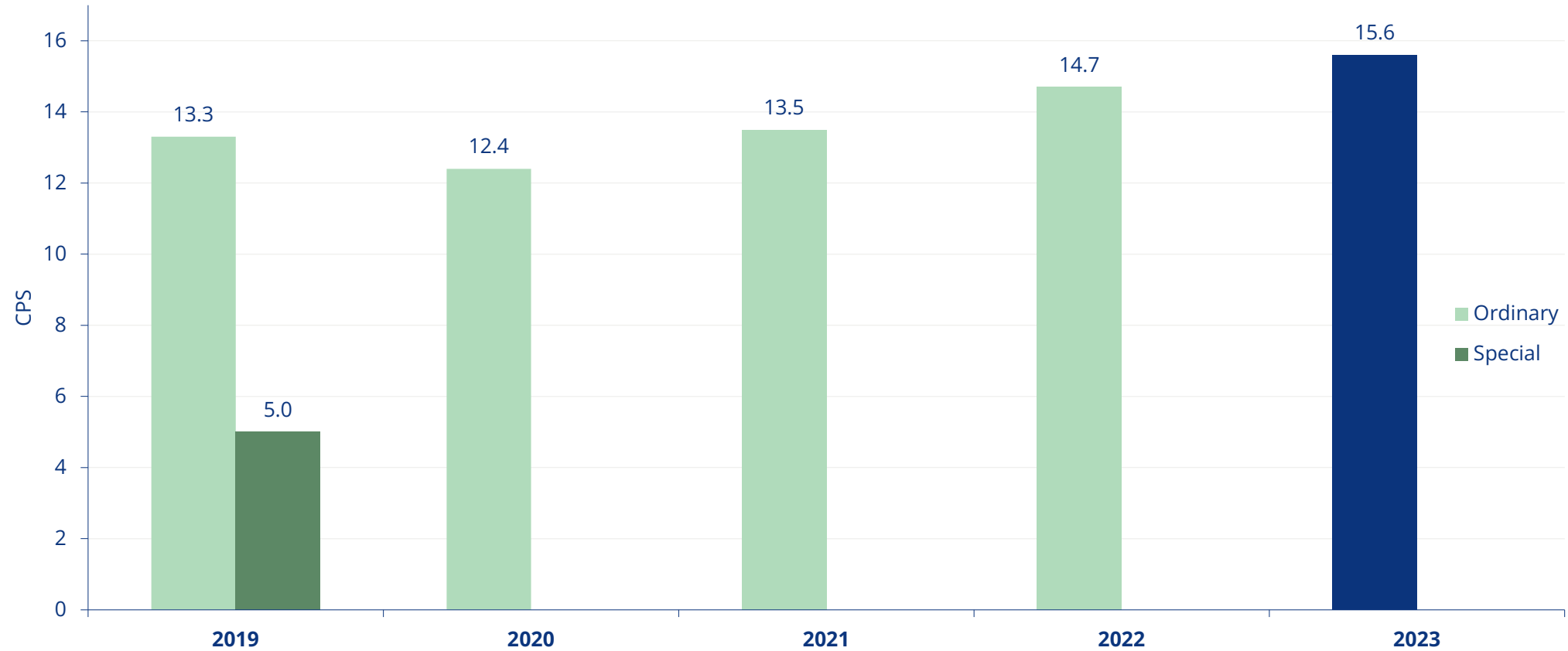
Group net profit after tax up 5.2%

For the year ended 30 June 2023



Ordinary dividends increased 6.1%

For the year ended 30 June 2023





Proposed berth extension
Port of Tauranga Limited







Northport

- Bulk and containerised imports for Auckland (e.g. cars)
- Bulk exports ex Northland and Auckland

Ports of Auckland

- Containerised imports for Auckland
- Cruise
- Specialised

Port of Tauranga

- Big ship services
- Containerised exports (all NZ)
- Bulk exports ex Waikato/BOP/Central NI (e.g. kiwifruit, logs)
- Bulk and containerised imports for Waikato/BOP (e.g. fertiliser, gypsum).

Build rail spur to Northport
Berth extension at Northport

Future inland port
North West Auckland

Move empties via rail
Auckland-Hamilton

Future manufacturing
growth

Berth extension at Port of Tauranga.

Whangarei

Northport

Waitakere

Ports of Auckland

Wiri Freight Hub

Metroport Auckland

Ruakura
Inland Port

Hamilton

Port of Tauranga

Kinleith

Murupara



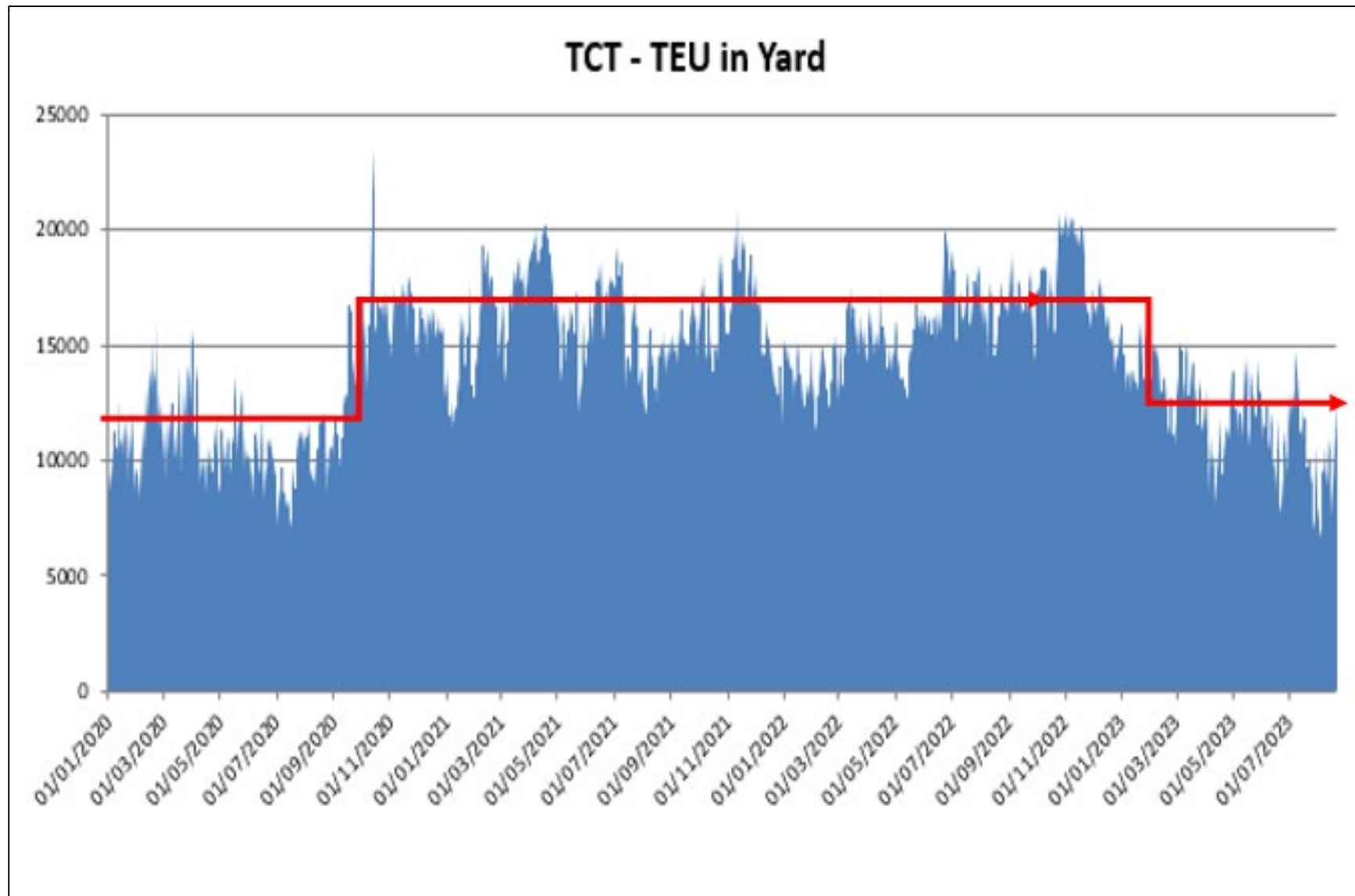


Leonard Sampson

Chief Executive

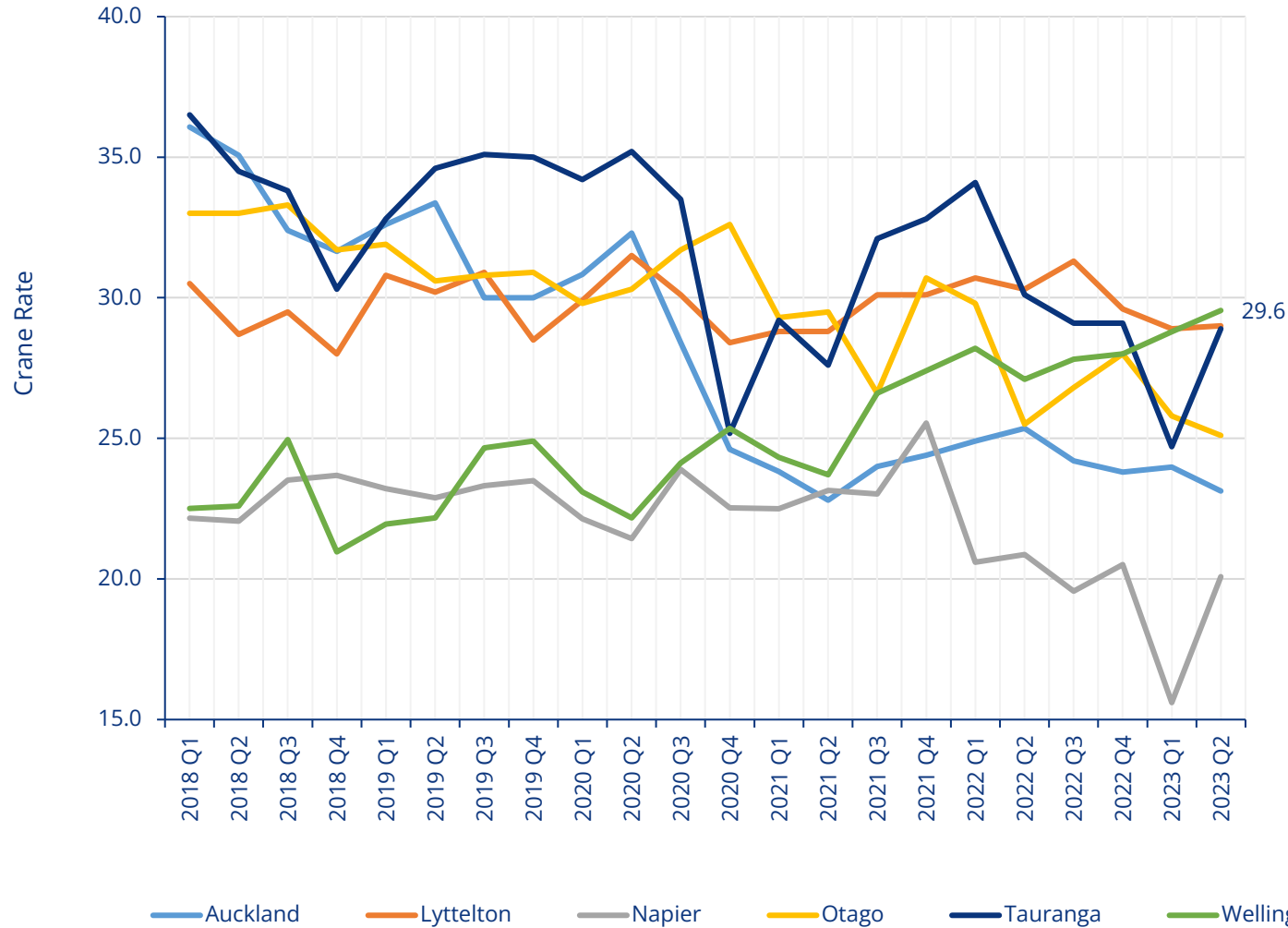


Pro-forma berth window reinstatement



New Zealand port productivity

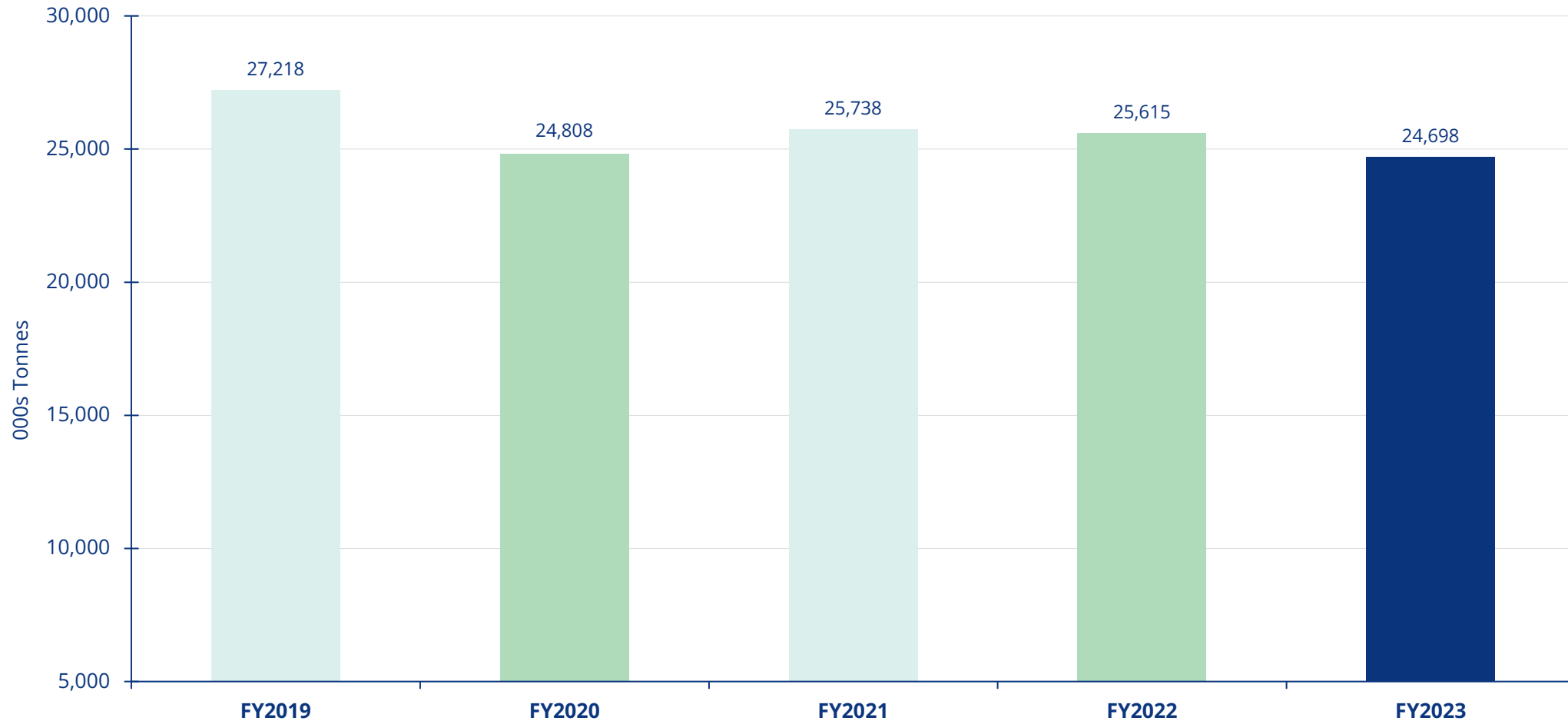
New Zealand ports - crane rate 2018 - 2023



Source: FIGS, Ministry of Transport

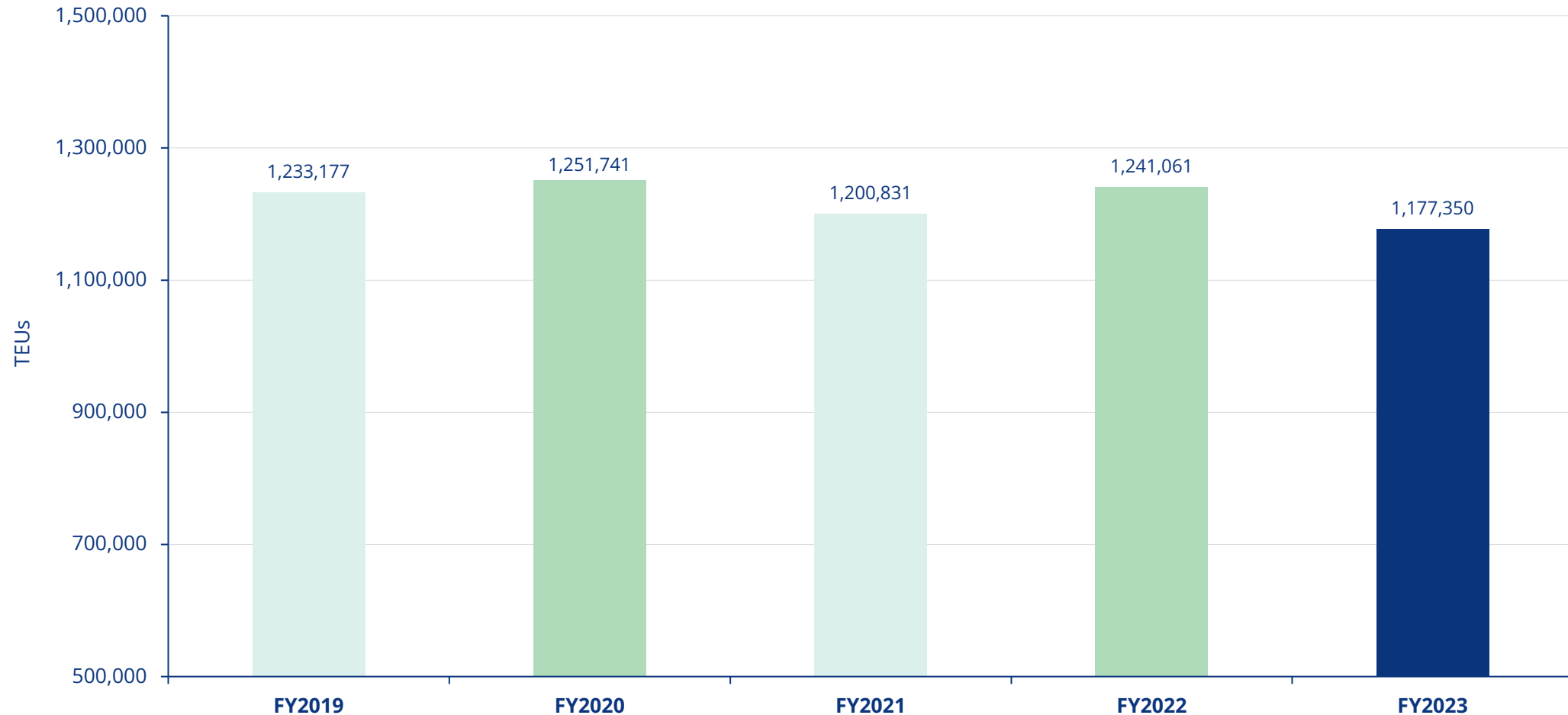
Total trade down 3.6%

For the year ended 30 June 2023



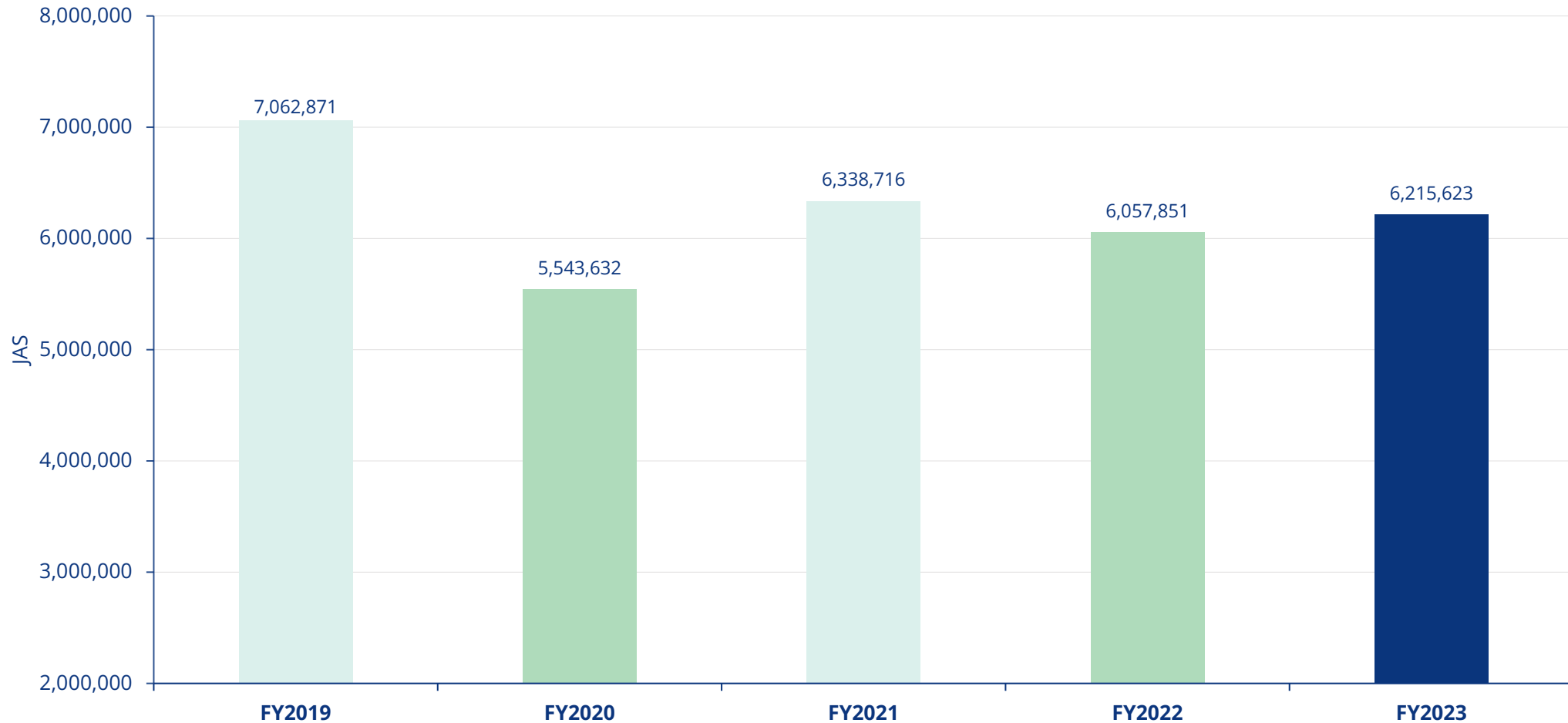
Container volumes down 5.1%

For the year ended 30 June 2023



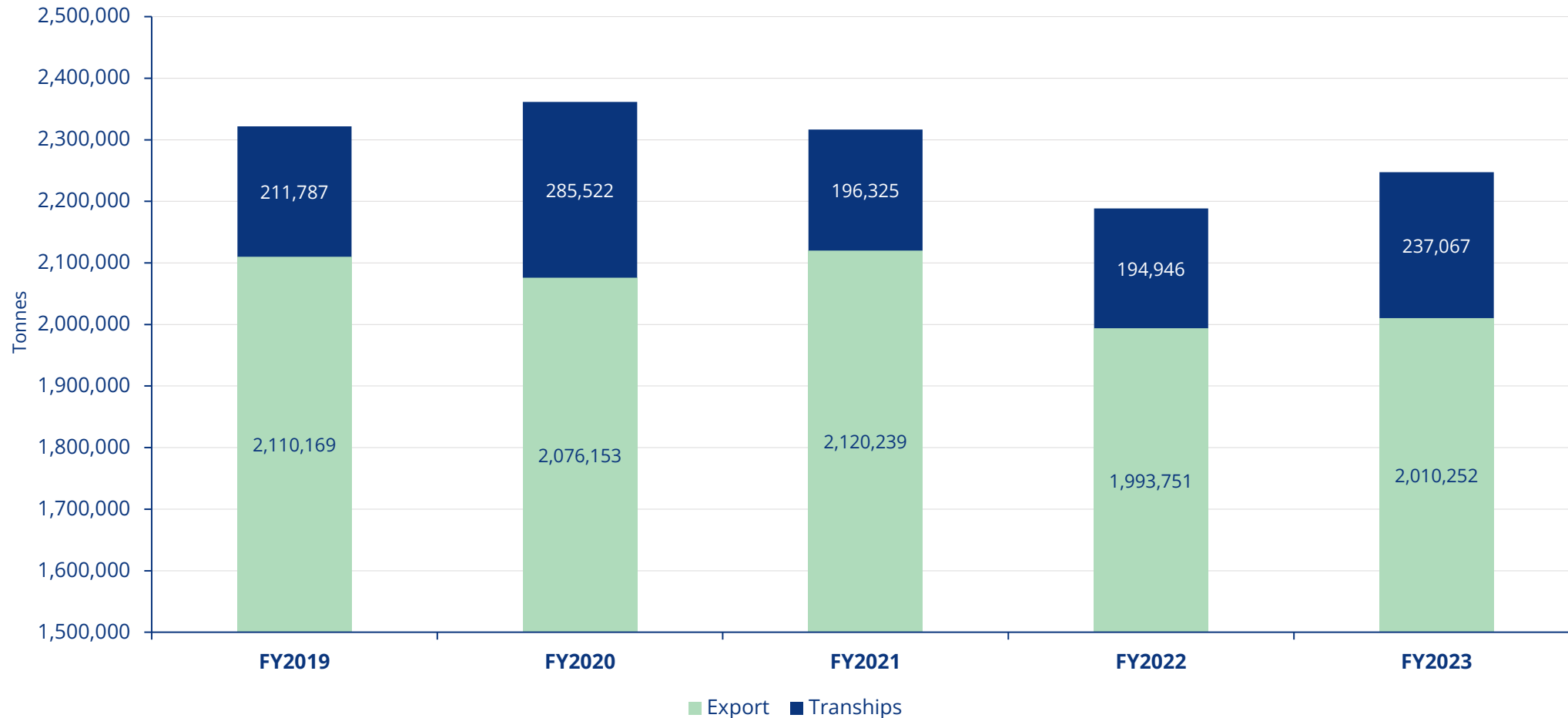
Log exports up 2.6%

For the year ended 30 June 2023



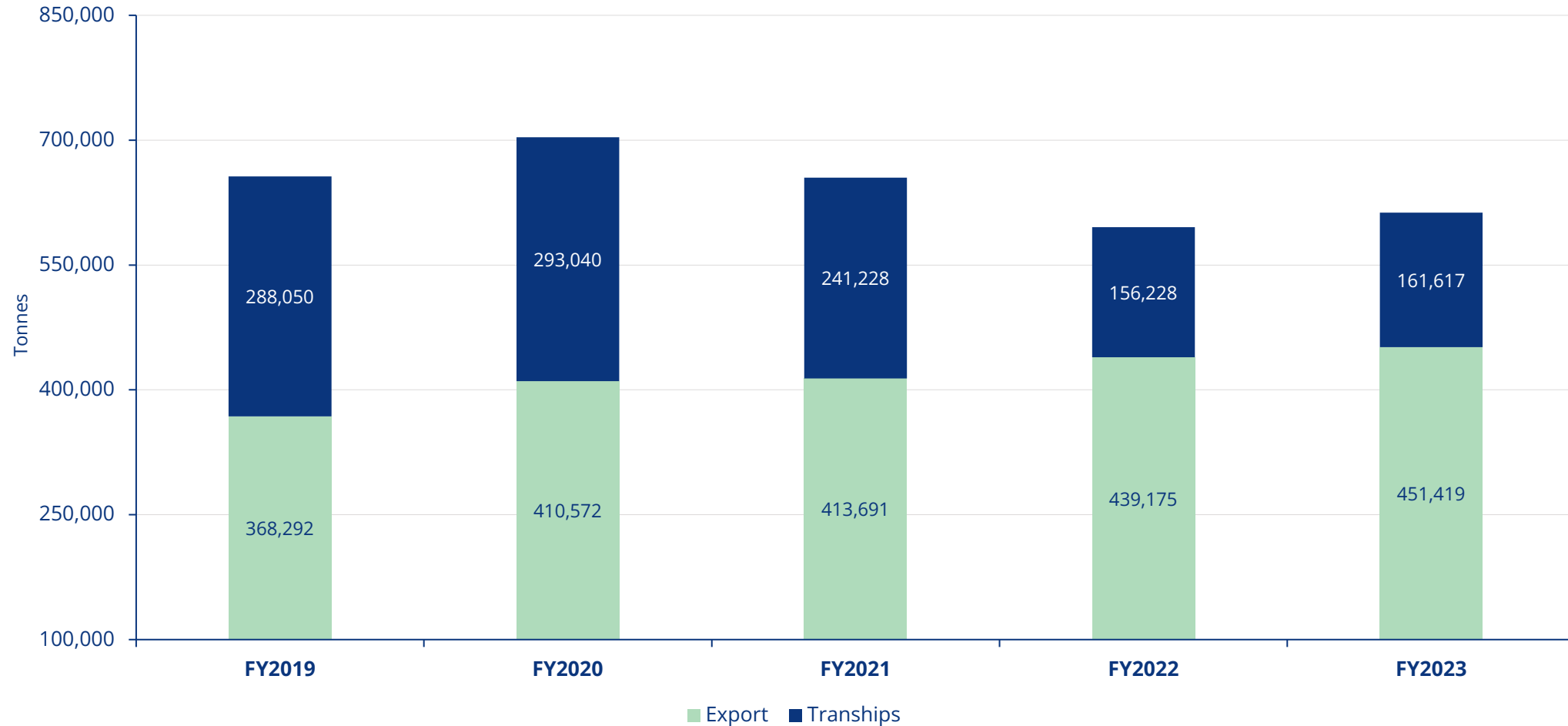
Total dairy volume up 2.7%

For the year ended 30 June 2023



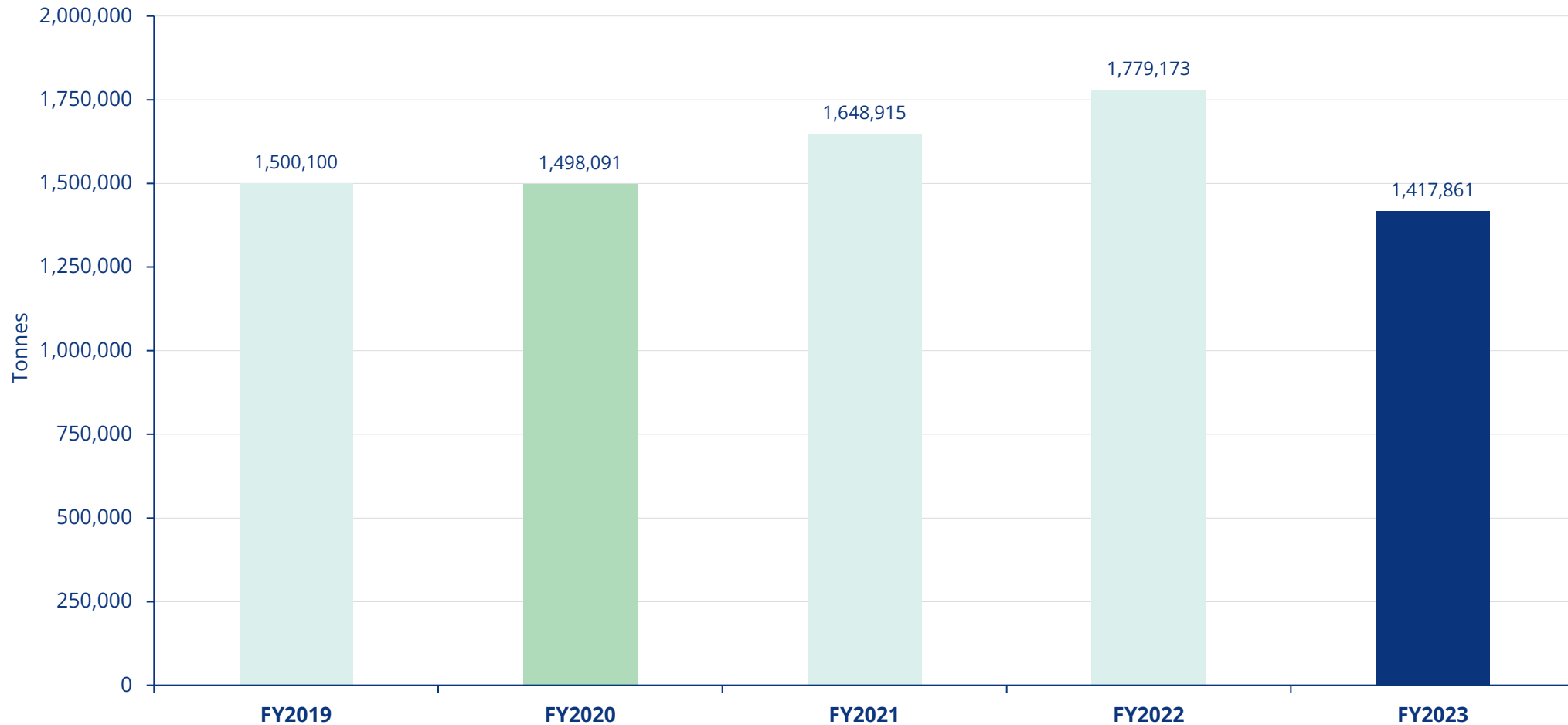
Total meat volumes up 3.0%

For the year ended 30 June 2023



Total kiwifruit volume down 20.3%

For the year ended 30 June 2023



The return of cruise vessels



Ruakura Inland Port

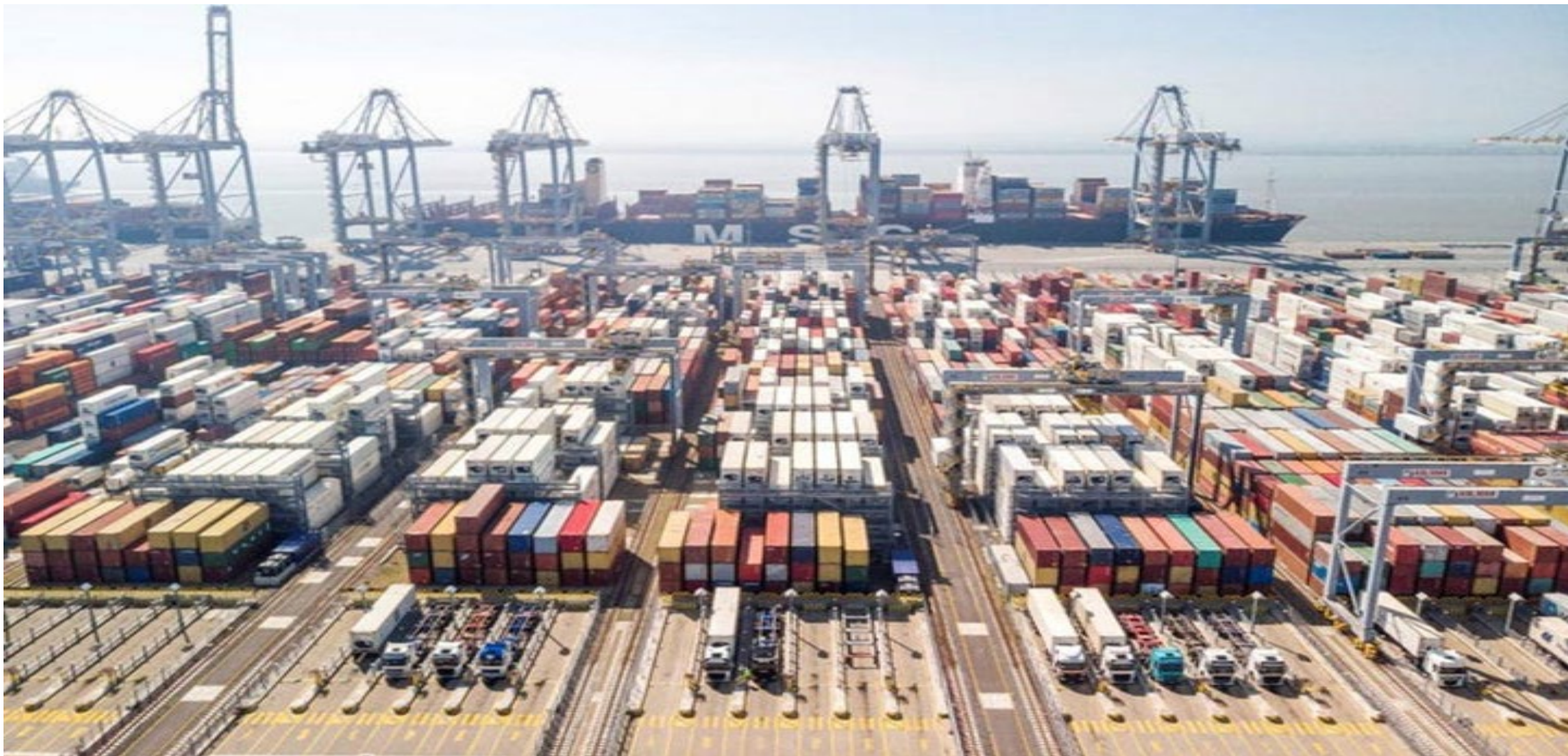


September 2023



Full build-out

Terminal automation project











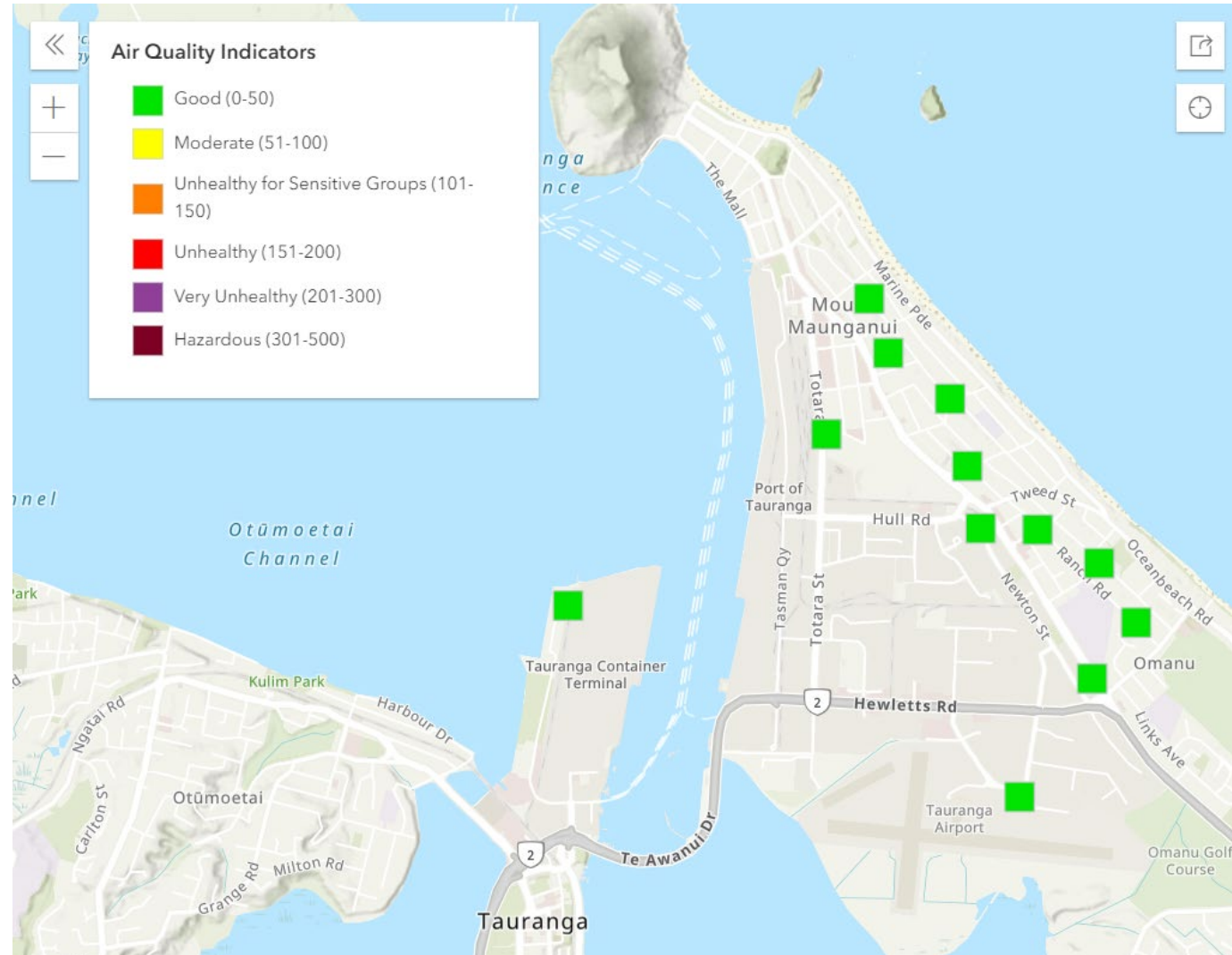
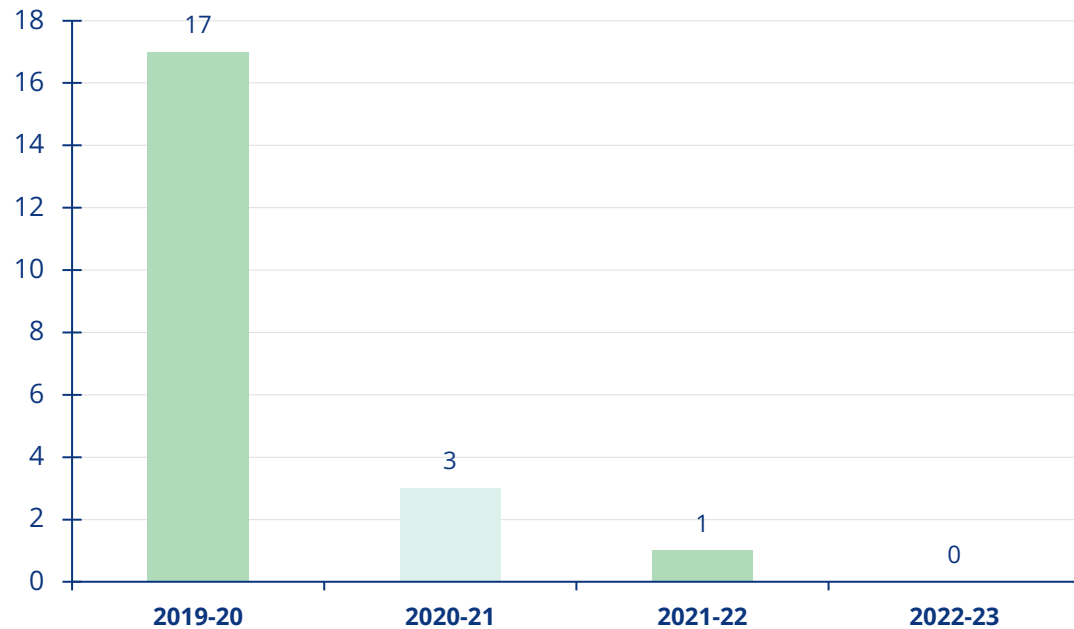






Air quality initiatives and improvements

Number of PM₁₀ exceedances immediately adjacent to the Port



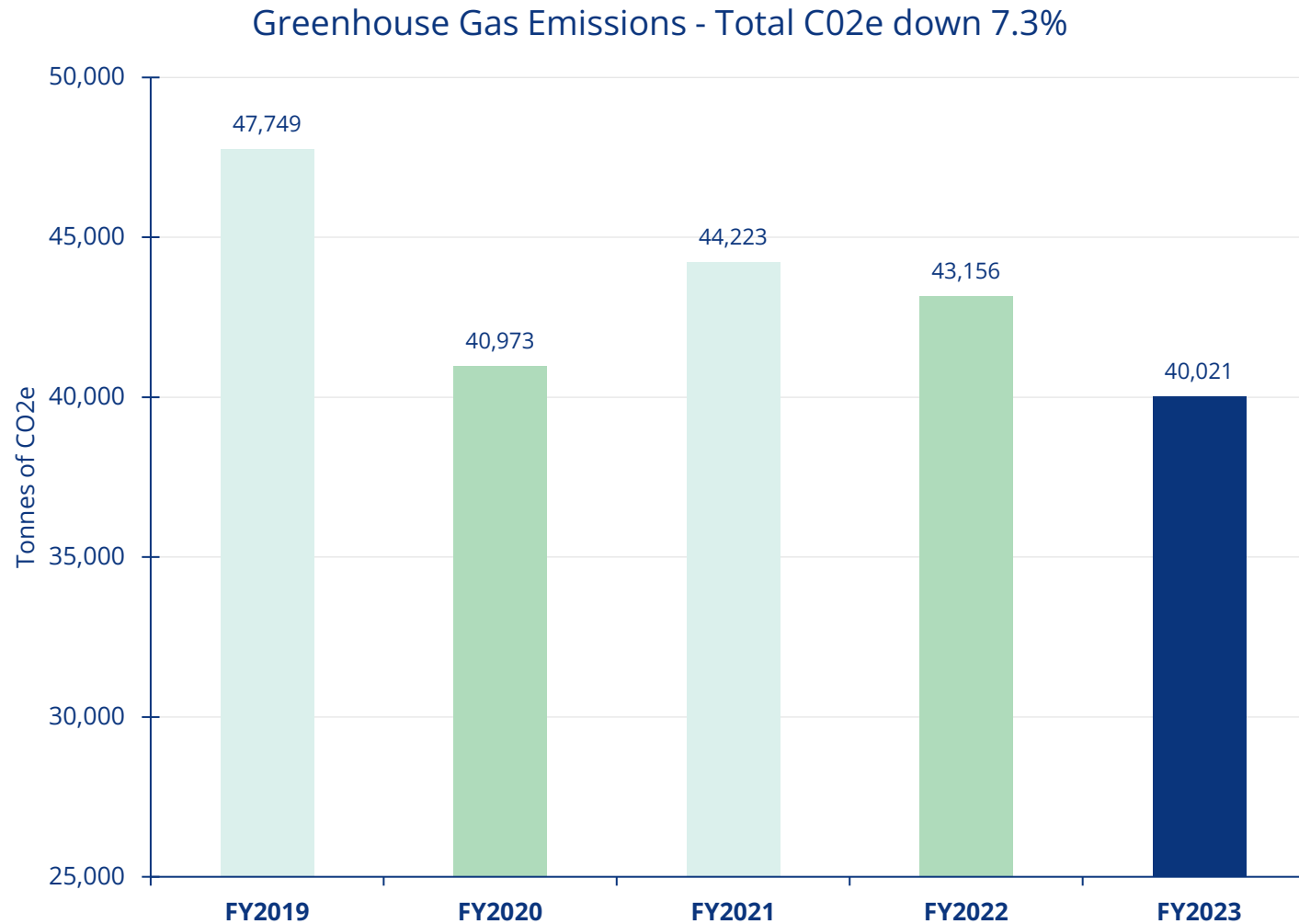




ANGER - ROCK OUTFALL EXTENDS 20m

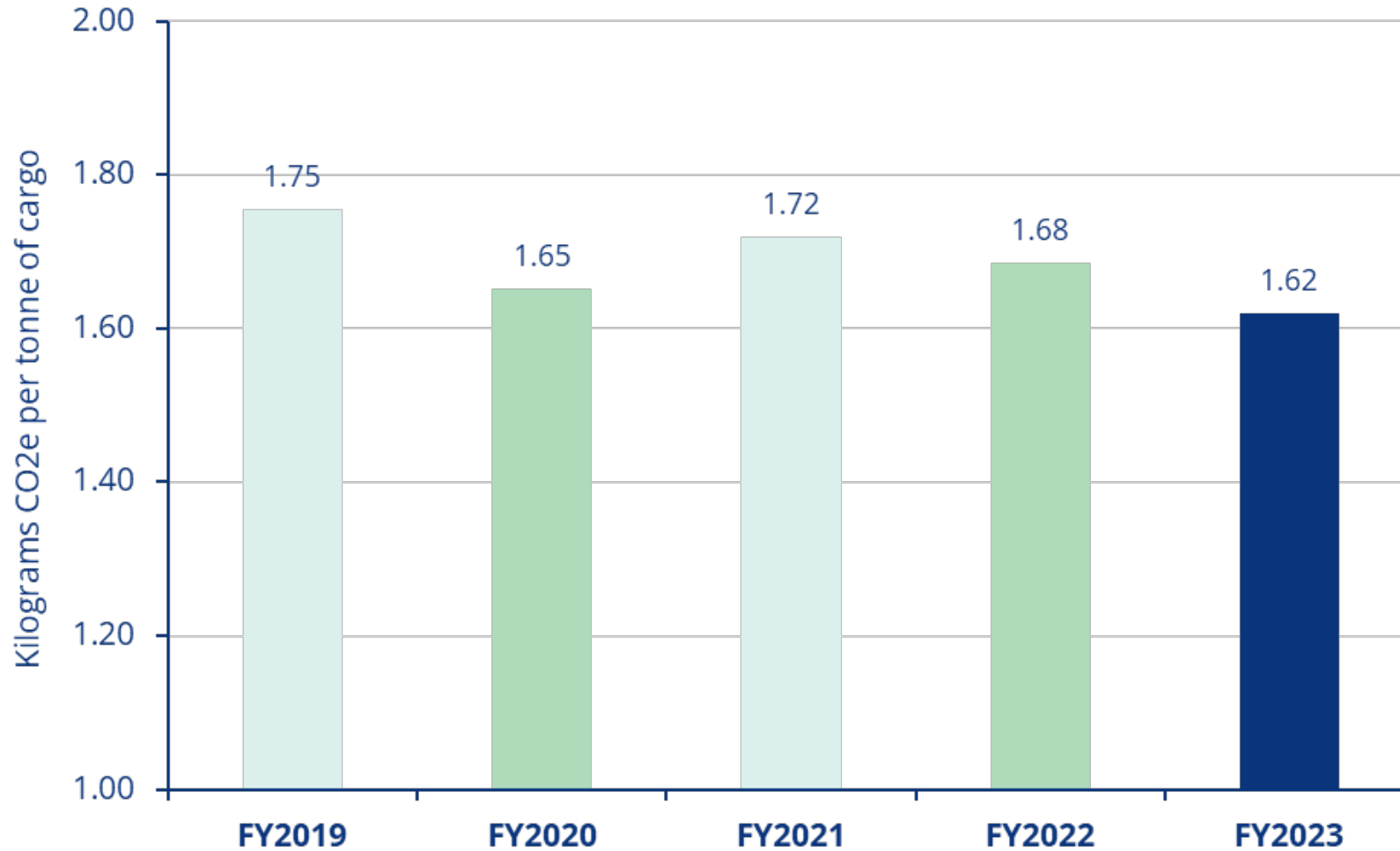
Total greenhouse gas emissions down 7.3%

For year ended June 2023



Emissions intensity down 3.8%

For year ended June 2023





MAERSK LINE

AOTEA MAERSK

First quarter performance

- Total trade down 9.0% to 5.8 million tonnes.
- Total container volumes down 20.9% to just over 250,000 TEU.
- Containerised imports down 23%.
- Transhipment containers down 31%.



Outlook 2024

- Slowing domestic consumer demand translating to lower import volumes.
- FY24 earnings expected in the range of \$95 million to \$107 million.
- Port of Tauranga remains well placed to weather economic challenges.



Keep New Zealand Beautiful Beach Clean Up

22 September 2023



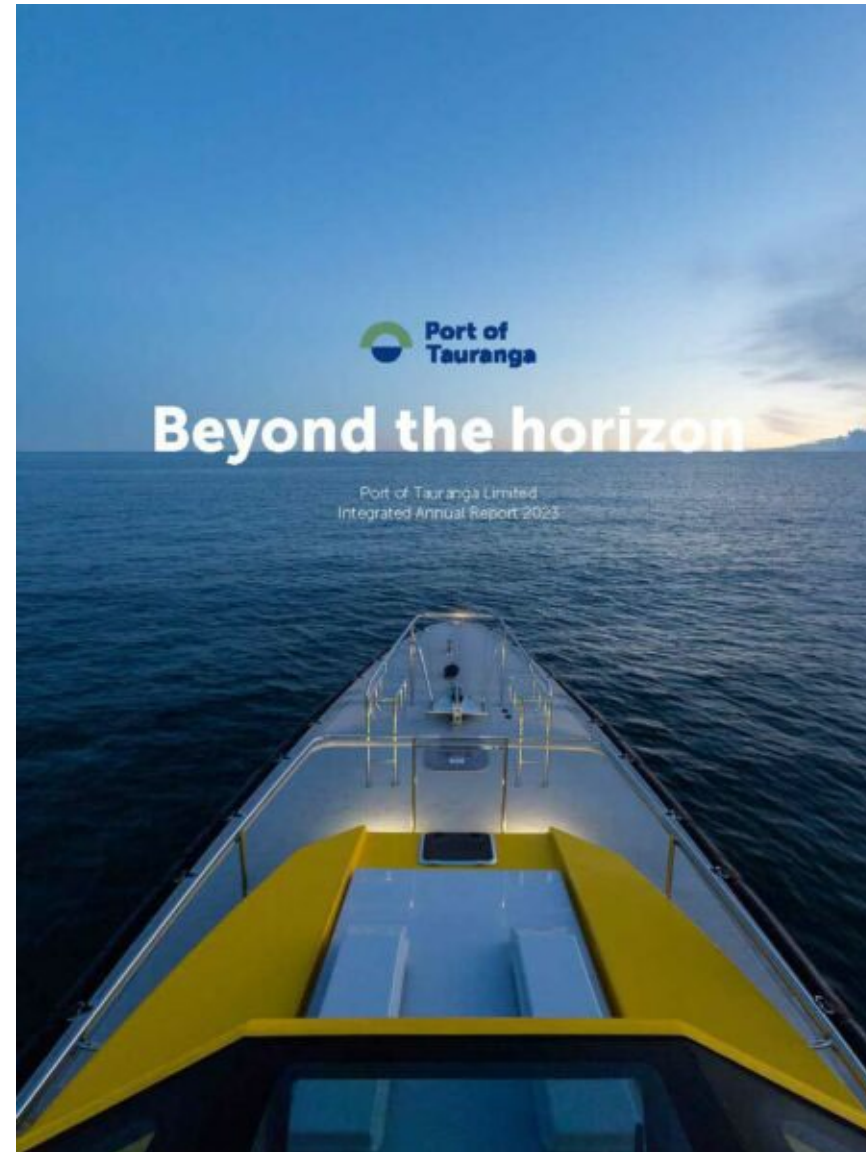
Thank you



Port of Tauranga

Connecting New Zealand and the World

Integrated Annual Report 2023



Resolution 1

Re-election of Mr Douglas William Leeder



Resolution 2

Increase in Directors' Remuneration



Resolution 3 Remuneration of Auditor





NYK LINE

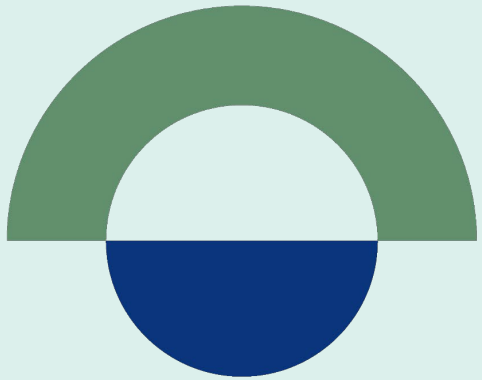


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