



Aleta's year of training pays off

ISS-McKay's, Aleta Newton took on her first solo Port of Tauranga Half Ironman in 2011.



The multisport novice competed as part of an ISS-McKay team in 2010, and was inspired by the experience to compete as an individual – adding swimming and running to her cycling expertise. “I hadn't planned to enter initially as I didn't think I would make the 7 hour 15 minute finish cut-off,” says Aleta. When injury scratched her just five days out from the Taupo Half Ironman

in December, Aleta was determined to make the Port of Tauranga event. “My race day started out with two blown bike tyres before the race event started – which did not help my mental state,” she says. “It was an incredibly hot day but I totally loved every minute of it. The day just flew by.” Aleta finished in a creditable six hours and 27 minutes. “Getting my first ever medal

made all that winter training and every bad training session totally worth it. “I've always said I would never do a full Ironman but now I'm thinking anything is possible with the right training. Watch this space!”



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MetroPack offers efficient new service for Auckland importers and exporters

Port of Tauranga has launched a new container packing and unpacking facility for Auckland-based importers and exporters.

MetroPack utilises the proximity of the MetroPort inland port next door, as well as the expertise of Port of Tauranga associate companies Tapper Transport Limited and C3 Limited, to offer unrivalled efficiencies for shippers. “MetroPack is in a building right next door to MetroPort, which is connected by rail to our container terminal at Tauranga. It's a great opportunity for our customers to eliminate traffic delays and remove inefficiencies from supply chains,” says Chief Executive, Mark Cairns. The first customer is long-term strategic partner Carter Holt Harvey Lodestar, which will use MetroPack for the storage and packing of CHH Penrose Mill product and CHH northern mills sawn timber and LVL (Laminated Veneer Lumber) exports. Lodestar General Manager, Murray Horne, says MetroPack was selected on the basis of an open market, competitive tender process. “It offers us strategic advantages through its location and sustainable access, via a range of transport modes, to our key export points within the North Island,” he says.

“MetroPack enables us to further minimise logistics risk and maintain essential access to key CHH export markets.” Mark Cairns says the establishment of MetroPack offers opportunities for other customers also. “We can utilise our strengths as well as those of our partners, Tapper Transport and C3,” he says. “Our aim is to give our customers the most efficient ways of handling their supply chains.” C3 Limited is New Zealand's largest on-wharf logistics company, with extensive experience in marshalling, stevedoring, warehousing and wharf cartage, and is a market leader in tailoring product handling solutions for exporters and importers. Tapper Transport, which was acquired by Port of Tauranga in March last year, is the country's largest container transport company, with a freight station connected by rail to the container terminals at Ports of Auckland and Port of Tauranga. MetroPack is leasing an existing building at Gateside, adjacent to MetroPort and close to Tapper Transport's freight hub as well as Carter Holt Harvey's Penrose paper manufacturing site. Additional facilities will be built for MetroPack as required.

Port people

Kel Jones
Kel Jones' job involves a fair amount of juggling. The Cargo Services Supervisor is the “go to” man for stevedores, marshallers, shippers and border agencies requiring services or space on the Port of Tauranga wharves. His calm demeanour, strong organisational abilities and effective communication skills ensure operations run smoothly. “I try to make the wharf work as best I can,” says Kel, who liaises with the Ministry of Agriculture and Forestry and Customs, as well as internal and external customers. Kel's responsibilities include the weighbridge, container and vehicle



washing facilities, sheds on both sides of the Port and housekeeping of the various common user areas on the wharves. A big challenge is managing demand for space, especially at peak times and with log volumes continuing to rise. “I've never been one to stress over things, which is probably a good thing in this job,” he says. Kel, aged 46, has been at the Port for 17 years, and prior to that worked in the vicinity, including at a flour mill across the road from the Mount Maunganui wharves. He started with the Port as a casual security staffer and has

added responsibilities along the way to becoming Cargo Services Supervisor. “Having good people around you really makes a difference. It's a lot more fun for a start,” says Kel. “We also have very supportive management. They are very accommodating and have been supportive of my family as well as me individually.” His wife Sharyn, seven-year-old son Brady, five-year-old son Finley and a lifestyle block at Welcome Bay, ensure Kel is kept busy outside of work too. “Whether it's at home or at work, I enjoy being hands on,” he says.

News in brief

Port purchases Satara coolstore

Port of Tauranga has purchased the former Satara coolstore on Totara Street. The large building sits on two hectares of land. The purchase increases the Port's strategic land holdings to 187 hectares. The coolstore has been leased.



Port awards student scholarships

Four new students will receive Port of Tauranga tertiary study scholarships, bringing this year's total to 12. The Turirangi Te Kani Memorial Scholarships have been awarded annually by the Port for 21 years to young people with tribal affiliation to Tauranga iwi. This year's new recipients are: Te Haana Jacob (Law and Maori studies, Victoria), Wiremu Kuka (Engineering, Canterbury), Danielle Lucas (Law and Arts, Otago), and Natasha Martin (Medicine, Otago).



Eight students will receive scholarships for their second and third years of study: Fonteyn Gear, Rachael Hayes, Tumanako Hona, Corey Kuka, Summer Bennett, Te Paeroa Dickson, Chase Douglas and Rangitahi Kawe. This year's new recipients are pictured here with Port of Tauranga Chief Executive, Mark Cairns.

From left to right, Natasha Martin (medicine, Otago), Danielle Lucas (law and arts, Otago), Te Haana Jacob (law and Maori studies, Victoria), Mark Cairns, Wiremu Kuka (engineering, Canterbury).

Colouring Competition winners ride Arataki

The Port, in conjunction with The Weekend Sun, recently ran a colouring competition to celebrate the arrival of Arataki. Nigel Drake, Port of Tauranga Manager Operations, says, “The entries were of a very high standard, which made it difficult to pick a winner in each age group. It was so close, we decided to give away an extra pilot boat ride in the 7-9 age group. All four winners and their families thoroughly enjoyed their Arataki experience.



Pictured: The Stuart-Menzies family.

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Port for the Future

As I write this column, the full impact of the Christchurch Earthquake is only just becoming apparent. Our thoughts are with all of those who have suffered loss in this tragedy.

Port of Tauranga has donated \$100,000 to the Christchurch Earthquake Mayoral Relief Fund. Many of the Port's staff have also contributed and with the Company matching their donations dollar for dollar, this resulted in a further \$21,670 being contributed towards the relief fund. We've also offered practical support to Lyttelton Port Company – such as storing containers – and we'll offer any assistance we can if our help is needed.

I was proud to report another solid Company performance when announcing our Interim Report recently. The improvement was fuelled by strong growth across all our associate and subsidiary companies including our recently acquired Tapper Transport and followed an 18% increase in trade, with exports increasing 13% and imports increasing 29%.

This financial performance permits us to invest in the next stage of our expansion programme which will enable us to accommodate larger and more frequent ship visits. Work will start in the next few months on a 170 metre extension to the Sulphur Point wharf and we are also investing in providing additional log storage areas on the Mount side.

We are continuing our expansion of the MetroPort Auckland site with the recent launch of our MetroPack container packing and unpacking operation. We are very excited about the possibilities for supply chain efficiencies that this new venture gives our Auckland-based customers.

The Port Users' Health and Safety Forum are to be congratulated for their recent Tauranga Port Community Safety Week initiative. This was a great example of port related companies combining resources to promote the health and safety message to all port users and their families. The Port is committed to providing a Zero Harm workplace and we are constantly striving to improve our Health and Safety performance, with this goal in mind.

Stay safe.

MARK CAIRNS
CHIEF EXECUTIVE



Proposed Northern Wharf Extension 170m long

New Access Road

Mooring Dolphin

More room for container ships at Sulphur Point

A \$25 million expansion of the Sulphur Point Container Terminal is under way as Port of Tauranga prepares for more frequent visits from larger ships.

A further 170 metres will be added to the Northern end of the Terminal, increasing the total wharf length by 28% to 770 metres.

The berth extension, which already has resource consent, will utilise all of the spare reclaimed land to the north of the existing wharf. Work is expected to begin later in the year and take 18 months to complete.

Chief Executive, Mark Cairns, says the expansion will allow the Terminal to accommodate the larger vessels, which will become regular callers at the port.

"We'll be able to service two of these big vessels and a smaller coastal feeder vessel at the same time," he says.

The berth extensions are being built at the same time as Port of Tauranga

invests in further improving productivity at the Terminal. A second crane is being converted to enable two containers to be lifted at a time, and two new twin-lift straddle carriers will be purchased in the next few months. A sixth gantry crane will be ordered as ship visits and container throughput increases.

Sofrana Unilines

Shipping company, Sofrana Unilines, utilises Port of Tauranga as a key link in its network covering the South Pacific.

The company has served the region for more than 40 years and ships a variety of cargoes - making up a large chunk of its core business – through Tauranga. The diverse cargoes include lime bound for mines in Papua New Guinea, newsprint for distribution throughout the South Pacific and steel and timber.

Sofrana calls at 12 countries in the South Pacific, both independently and in joint venture partnerships with other regional operators. Managing Director, Benoit Marcenac, says Sofrana is a niche operator, serving ports and markets which can be difficult to access and often have unbalanced trade volumes.

"We've had to develop expertise in a wide variety of cargoes, and we've had to be quite clever in the way we manage our volumes in order to be competitive against the big global carriers," says Benoit.

"We have built up deep, long term relationships with our customers, with the result that we can offer a highly

customised, reliable service," he says. "We're very much at the disposal of our clients, even if they only load small volumes."

The company has worked with customers in island countries to develop export markets.

Sofrana's multi-purpose vessels can accommodate dry and reefer containers, breakbulk and project cargoes and serve

Papua New Guinea, New Caledonia, Vanuatu, Solomon Islands, Fiji, Tonga, Samoa, American Samoa and the islands of Wallis and Futuna.

Benoit enjoys a close working relationship with Port of Tauranga. "We appreciate the easy access to all levels of the organisation," he says.



Log storage under review as volumes increase

Port of Tauranga's Property team is looking at ways to increase log storage capacity as export volumes continue to rise.

On the back of strong demand from China, volumes are expected to increase by another 20% to nearly five million tonnes a year. New national guidelines for fumigation using methyl bromide will also impact on operations.

Property Manager, Tony Reynish, says the team is looking at creating new storage areas as well as increasing the efficiency of existing areas using higher stacking methods.

A three-year project to seal the Hewletts Road log storage area is also underway.



Port users unite for health and safety

The Tauranga port community held its inaugural Safety Week in March – a first for any port in New Zealand.

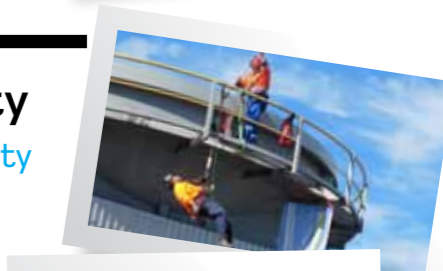
The safety week was the result of an initiative by the Tauranga Port Users' Health and Safety Forum, who sought to raise safety awareness of the hazards and dangers of the port operating environment within the wider port community and their families. The Forum promoted achieving an incident free week for all port users (over 2,500 people) and held a number of safety focused competitions and initiatives over the week. This culminated in a safety awareness and operations education display event, for port users and their families on 12 March.

A total of 45 businesses took up the opportunity to display and close to 1,000 people attended the fun-filled morning. Participants saw heavy machinery handling logs and containers, steel packing, an active scissor lift operation, a helicopter rescue with Tauranga Coastguard, a tug boat display and a height rescue from a hopper. Trucking companies

lined up to take children on rides and a video and colouring competition added to the fun. Many also took the opportunity for a bus tour of the Port.

The final of the Operators Competition took centre stage. A close fought battle saw first prize going to C3 by only a small margin over second placed ISO and third placed Cold Storage Nelson. C3 also took out the Safety Innovation Award, with a project to improve the safety of their Mount Maunganui log scaling operation.

Port of Tauranga's Chief Executive, Mark Cairns, commends the leadership of the forum. "We are very fortunate to have this group who are committed to improving health and safety on the port. We operate in an extremely hazardous environment, where a moment's complacency can be fatal. The safety week is one way we can work together to keep health and safety as everyone's number one priority", he says.



The Port is committed to a 'Zero Harm' workplace and constantly strives to improve their health and safety performance, with the goal of achieving an incident free workplace. Last year, the Port signed the Zero Harm workplaces pledge and encouraged other port companies to do the same during the health and safety week. The result was that nine companies decided to join Port of Tauranga in the Zero Harm pledge. Mark says, "We congratulate these companies and all those involved in the Tauranga Port Community Safety Week, for their outstanding commitment to improving health and safety in our workplace."

Hub trend at Tauranga grows container volumes

Trans-shipment volumes increased 64% in the second half of 2010 as Tauranga's role as a national hub port continues to grow.

The increase follows the move by international shipping lines to utilise coastal shipping operator, Pacifica Shipping, bringing containers from other New Zealand ports to Tauranga for export. The four partners in the main North Asia service – COSCO, Hamburg Sud, NYK Line and Mitsui OSK Lines – are using Pacifica to provide a feeder from Nelson and Wellington. In addition, at least two international container

carriers are using Tauranga to trans-ship large volumes of international and New Zealand cargo between their services.

Several unscheduled ship diversions have also added to the trans-ship result. Seven ships on the ANZL service have bypassed other New Zealand ports for Tauranga to enable services to get back on schedule following hold-ups at ports in South East Asia.

The unscheduled calls helped boost railed container volumes between Tauranga and MetroPort Auckland by 56% in the last half of 2010.

